

3.2.2 QnM Number of workshops/seminars conducted on Research Methodology, Intellectual Property Rights (IPR), Industry Academia & Skill Development and Entrepreneurship during last five years

Year	2017-18	2018-19	2019-20	2020-21	2021-22
Number	4	11	2	3	3

Content	2017-18	2018-19	2019-20	2020-21	2021-22
Research Methodology	1	-	1	2	1
IPR	-	1	1	1	-
IA and SD	-	7	-	-	-
Entrepreneurship	3	3	-	-	2
Total Numbers	4	11	2	3	3



# **3.2.2** Number of workshops/seminars conducted on Research Methodology, Intellectual Property Rights (IPR), Industry Academia & Skill Development and Entrepreneurship during last five years INDEX SHEET

Content	Date	Workshop/Seminar Title(Report, Brochure ,Photo, Resource Person Details )	Pg No
Research Methodology	27/12/2017	Guest Lecture on Project Dissertation	4
Methodology	12/2/2020	Special Lecture on Business Research Methods- Research Methodology	11
	9/1/2021	Guest Lecture on Project Dissertation: Preparation & Presentation	16
	8-9/04/2021	Webinar on Artificial intelligence on life of common man	23
	4/6/2022	Guest lecture on Dissertation for IV sem MCom Students	34
IPR	1/8/2018	Workshop on Intellectual Property Rights(IPR)	42
	5/8/2019	Workshop on Intellectual Property Rights(IPR)	44
	8/12/2020 to 11/12/2020	National Webinar on Intellectual Property Rights(IPR)	51
IA and SD	13/7/2018 to 6/10/2018	Guest Lecture on Aptitude, Reasoning, Data base, ERP & SAP, Legal Awareness	59
	1/8/2018	Guest Lecture on GST	66
	3/8/2018	Stock Market	70
	28/8/2018	Stock Market	74
	15/11/2018	Workshop on Stock Market & Online Trading	81
	11/3/2019	Workshop on GD & Mock Interview	83
	25/3/2019 to 30/3/2019	Skill Enhancement Program	87
Entrepreneurship	16/1/2018 To 27/1/2018	Students Interest & Development Initiative(SIDI) Program	91
	15/2/2018	Entrepreneurial Attitude and Skills	95
	21/3/2018 to 23/3/2018	Executive Development Program	97
	25/10/2018	Entrepreneurship & Innovation in Business	106
	26/2/2019 to 3/3/2019	Executive Development Program under KWEC	109
	11/3/2019	Executive Development Program under KWEC	118
	21/4/2022	Seminar on Investment Avenues	125
	30/7/2022	Guest lecture on Entrepreneur VS Opportunity creator	128





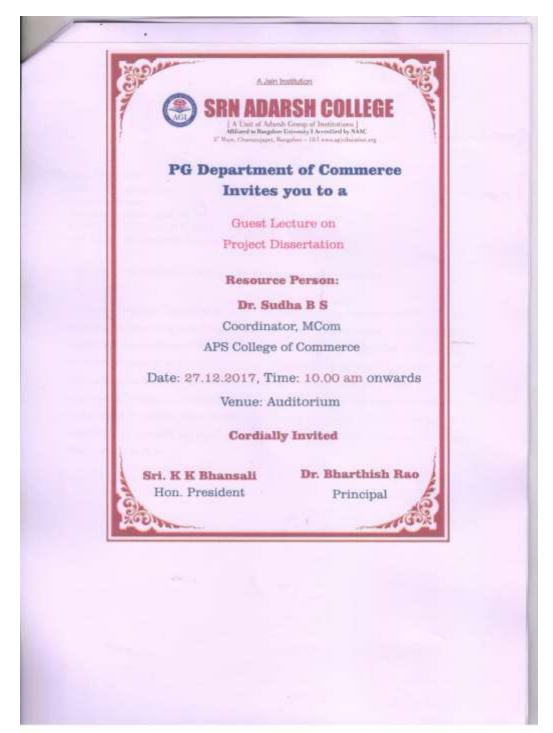
### **Research Methodology**

SL NO	DATE	NAME OF THE WORKSHIP/PROGRAM	NUMBER OF PARTICIPANTS
SL NO	DAIL	WUKKSHIF/FKUGKAW	FARICIFANIS
		Guest Lecture on Project	
1	27/12/2017	Dissertation	30
2	12/2/2020	Special Lecture on Business Research Methods- Research Methodology	61
3	9/1/2021	Guest Lecture on Project Dissertation: Preparation & Presentation	20
4	8-9/04/2021	Webinar on Artificial intelligence on life of common man	200
5	4/6/2022	Guest lecture on Dissertation for IV sem MCom Students	20











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SRN Adarsh College Chamarajpet Bengaluru Department of M.Com Event Guest lecture

Date: 27-12-2017 Time 10:00 a.m. to 12 p.m. Venue Auditorium Resource person Dr. Sudha B S Coordinator, MCOM & BOE-BCU APS College of Commerce, Bangalore

Topic: Projector Dissertation for M.Com: Preparation and Presentation

The seminar on project dissertation for m.Com preparation and presentation organized to help the students of 4th semester M.Com in their coming semester project preparation. A guest lecture was organized by the department of M.Com and the principal welcomed the guest and highlighted the importance of good guide for the project work. Dr Sudha BS in the lecture explain the various techniques of research through the detailed ppt and also discussed process and methods of preparation of project and presentation in viva-voce. At last madam answered and clarified the doubts raised by students about the topic and overall there were 30 participants from PG department. To conclude the event professor Monica R coordinator department of m.Com presented the vote of thanks.



Post Graduate Descendent of Commerce Studion Ratanti interest ADARSH COLLECE Bengaliere - 560 cm

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### Sitadevi Ratanchand Nahar ADARSH COLLEGE [ A Unit of Adarsh Group of Institutions ]

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Name: Dr.B.S.Sudha

Ph-No: 9448069511/080-26711695

Email\_Id: sudha.surana19@gmail.com

#### **Career** Objective

Having established myself as a highly successful professional with emphasis on streamlining systems and procedures in the field of education. In pursuit of excellence at the working field through hard work, dedication and honesty at challenging environment.

#### **Educational Qualifications**

- PhD Awarded in Commerce 2005
- M.Com from Bangalore University -1985-87
- B. Com from Bangalore University 1982-85

#### **Teaching Experience**

32 years of experience in the field of Commerce and Management education.

INSTITUTE	POST HELD	TENURE
SJR College for Women	Principal	From 2-12-2002 to 13-5-2003
	H.O.D	From 1-6-1988 to 26-6-2006
CMS Jain College	Faculty	From 1-7-2006 to 31-12-2007
Surana College	Sr.Professor	From 1-1-2008 to 7-8-2013
	M.Com Co-ordinator	From 1-9-2014to 30-9-2016
APS College of commerce	M.Com., Co-ordinator	From 8-8-2013 to 30-8-2014 From 1-10-2016 Till date

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#### Areas of Expertise:

- Imparting education in the field of Commerce and Management
- Worked as Deputy Chief Examiner for more than two decade: Coordinate the conducting, moderating and making of required assessments, tests, examinations and supplementary exams prescribed by Bangalore University.
- Worked as BOS for UG/PG examinations of Bangalore university and Autonomous Institution like NMKRV, Jyothinivas College, CMR Institute ,St.Joseph Evening/Day College, Mount Carmel College
- Experience in handling project works and demonstration skills in the areas of research.
- Well versed with traditional and modern teaching methodologies/equipments, multimedia & PowerPoint presentations.
- Conduction case studies
- Appointed as BOE Member of PG-Commerce Examination of BCU for the year 2018-19
- Appointed as BOE Member of PG-Commerce Examination of BCU for the year 2019-2020
- Appointed as BOE Member of PG-Commerce Examination of BCU for the year 2020-21
- Appointed as P.hd guide for Mysore university during the year 2021
- Appointed as Examiner for ISC Practical exam for I semester M.Com students of BCU
- Conducted Mock- viva for IV Semester M.Com students at Surana College on 18<sup>th</sup> October 2021

### Paper Presented at Seminars/Conference and books published

Participated and presented paper on "Women Entrepreneurship" at Tumkur University, Tumkur May-2012.

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- Participated and presented paper on "FDI" at APS College Bangalore March-2012.
- 2 Participated and presented paper on "Contemporary Issues in Quality Assurance in Higher Education" at St.Annes College, Bangalore, Sept-2009.
- 2 Participated and presented paper on "Paradigm shift in Indian banking in the wake of globalization", Aurangabad 2002
- 2 Participated and presented paper on "Direct selling-a marketing strategy of banks", Ahmadabad 2003.
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- 11 Worked as Chair person for Technical session in the one day State Level conference on Emerging Trends in Global Financial System at MES Institute of Management On September 2014
- Attended Internal Auditor Training Course based on ISO 9001:2008 on October 2014
- Presented a paper on Development of E.Commerce in Agriculture at RDA's 15th International Conference, November 2014
- 3 Attended one day work shop on Direct & Indirect Taxes organized by Surana College -- Centre for Post Graduate Studies , December 2014
- a Attended FDP on Case Studies & Research Methodology held at Jain University February 2015
- 2 Attended FDP on Enhancement of Professional Effectiveness at C.B. Bhandari Jain College, July 2015
- 2 Presented paper on Recent Trends in Marketing- Social Marketing at National conference at SJRC, sept-oct-2015
- Department Organized Debate competition on Eradication of Corruption in association with MECON LTD 2015
- Organized a seminar on GST for M.Com students/UG Faculties/ Research scholar of Bangalore University at Surana College during April 2016
- B Worked as Organizing Committee member of National Conference held at APS College of Commerce on 22nd February 2017

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- 2 Presented paper on " Connecting With the Bridge of knowledge-A step towards empowering women through ICT Initiatives" at International conference held at Thailand organized by Asian Institute of Technology in association with Primax Foundation on 9th -May 2018
- B Presented paper on "Green Banking in India" at National conference organized by Surana College on 30th September 2018
- I Presented paper on "A STUDY ON IMPACT OF SBI AND ITS MERGER ON EMPLOYEES WITH SPECIAL REFERNCE TO BENGALURU\*
- 2 Authored a text book on Organizational Management for I Semester B.Com
- 2 Authored a text book on International Business for Isemester M.Com

#### BOOKS PUBLISHED

Organizational management for I Semester B.Com, Skyward Publishers

International Business for I Semester M.Com- Himalaya publishing HouseISBN: 978-93-5142-974-6

Business Dynamics and Entrepreneurship for 1 Semester B.Com- Skyward Publishers

#### Strength

- 32 years of experience in the field.
- Strong ability to perform in fast faced and challenging conditions
- Inherent ability to effectively communicate and persuade
- E Excellent problem solving skills
- Presentation and leadership skills

#### **Personal Details**

Name :	Dr.B.S.Sudha
Date of Birth :	19-04-1965
Contact Number :	9448069511/080-26711695

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Address

: C/o P.R.LingojiRao

#822,13th Cross, 7th Block West Jayanagar, Bangalore-70

I hereby declare the above written particulars are true and correct to best of my knowledge and believe.

Place: Bangalore

Your'sSincerely

(Dr.B.S.Sudha)

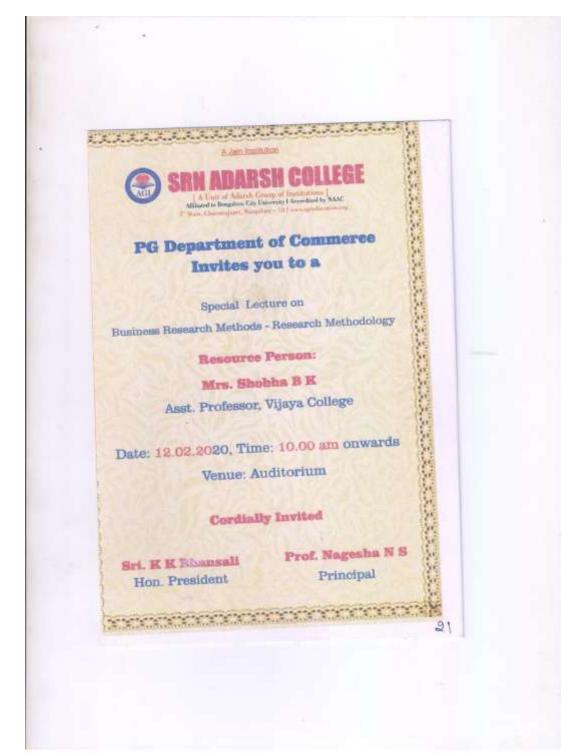
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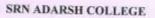








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Chamarajpete, Bangalore - 18

### TOPIC NAME: BUSINESS RESEARCH METHODS-RESEARCH METHODOLOGY

#### YEAR: 2019-2020

#### DATE: 12/2/2020

MEANING: BRM involves acquiring information and knowledge for professional and commercial purposes such as determining opportunities and goals for a business.

1) Meaning and Purpose

2) Types of Research

3) Selection and Formulation of Research problem

4) Research Design

5) Data-Sources of data

6) Analysis of Data

7) Report

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#### Report on Business Research Methods

### Resource Person: Shobha B K

The special Lecture organized on 12/2/2020 on the topic Business Research Methodology. The resource person explained meaning, definition, purpose, formulation of research problem, research design, collection of data, sources of data, analysis of data and report writing.

Madam also highlighted the concept of hypothesis and formulation of alternative and null hypothesis. It was an interactive session where both resource person and participants involved in the discussion throughout the session. From both I & II year M.com 661students attended the session

At last madam clarified all the doubts raised by the students about the topic.

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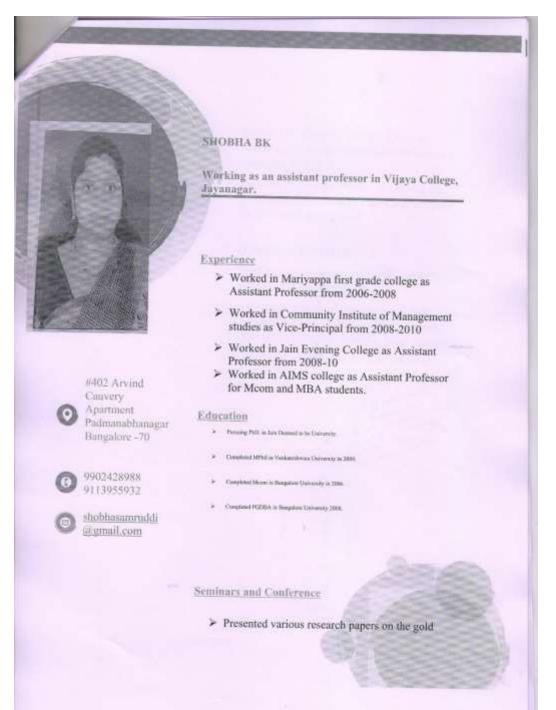






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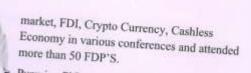






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 Pursuing PhD on the Thesis- "Exploring the Behavioral dimensions of Individual investors toward investment in Gold".

### > OTHER ACTIVITIES

- Working as Coordinator of Value-added Courses in Vijaya College Jayanagar
- Working in Various Committees like Examination Committee, Discipline Committee, Cultural Committee, SWAN Committee, NSS Committee,
- Red Cross Committee and NAAC Committee.

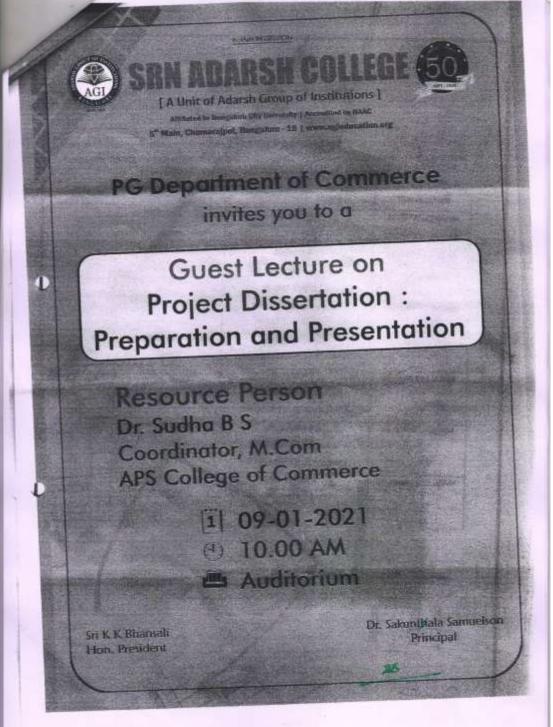
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SRN ADARSH COLLEGE Department of M.Com Departmental Activity REPORT

**Event: Guest Lecture** Date: 09/01/2021 Time: 10.00am-11.30am Resource Person: Dr. Sudha B S Coordinator, M.Com & BOE-BCU **APS College of Commerce, Bangalore** 

#### Topic: Project Dissertation: Preparation & Presentation Venue: College Auditorium

To help the students of III Sem M.Com in their forth-coming Project dissertation for IV Sem, a guest lecture was organized by the department. Dr. Sakunthala Samuelson, Principal, SRN Adarsh College, welcomed the guest of the day and highlighted on the importance of a good guide for the project work. Dr. Sudha B S, in the lecture, elucidated the various techniques of research. She explained in detail through PPTs, about the process and method of Preparation of Project and its presentation in viva- voce. Also she answered and clarified the doubts raised by students on the topic. The vote of thanks was given by Ms.Veena K, Coordinator, dept. of M.Com.

Nishmitha of III Sem M.Com introduced the guest. Harshita and Divya of III Sem MCom sang the invocation song. The program was anchored by Sanjana of III Sem M.Com.

Total number of students was 40 and all were impressed by the information given. They found it relevant and useful enough to go ahead with the project in their upcoming semester.



Coordinator



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Name: Dr.B.S.Sudha

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Email\_Id: sudha.surana19@gmail.com

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#### Strength

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- Strong ability to perform in fast faced and challenging conditions
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#### **Personal Details**

Name

: Dr.B.S.Sudha

Date of Birth : 19-04-1965

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Address

: C/o P.R.LingojiRao

#822,13th Cross, 7th Block West Jayanagar, Bangalore-70

I hereby declare the above written particulars are true and correct to best of my knowledge and believe.

Place: Bangalore

Your'sSincerely

(Dr.B.S.Sudha)

Post Disease Deputition of Commercial Science Ratench and Tathan ADARSH COLLECE Bengalway - 350 018

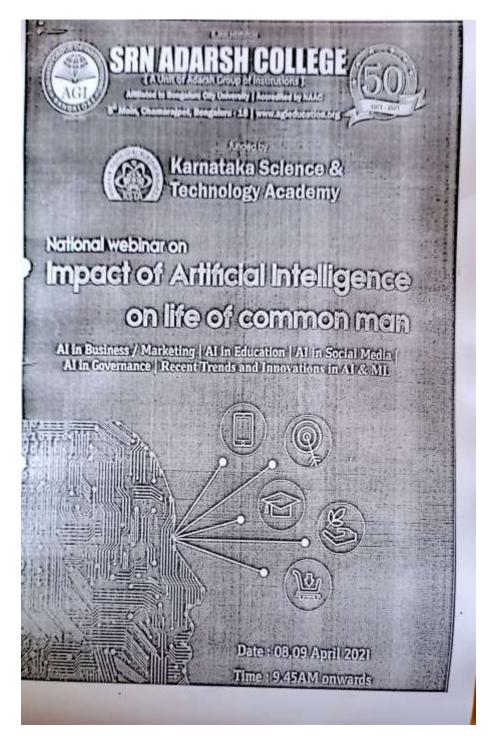
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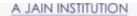






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### -RIN Adarsh College

Netted in the heart of Bengaluru, SRN Adaph College is difficited to Bengaluru. City University and a managed by the Adaph Mdya Sangh, which has been providing vectors service in the field of education for the past five decades. State-of-the-art intrastructure, shlightened management and a dedicated team of teachers provide a climate that is concurve for coming. All the stakeholders of the organization are constantly aspliting to better themselves and fields and all dedicated team of teachers provide a climate that is concurve for coming. All the stakeholders of the organization are constantly aspliting to better themselves and fields and all dedicated the regarization are constantly aspliting to better themselves and fields and all the stabilished in the year 1971 and celebrarities (Solden Jubice Year, Dedicated 50 years of excellent service in the creater of a ducation.

### Kamataka Science & Technology Academy (KSTA)

in order to give impetus and to turitier the science and technology related activities to the State of Kamalaka as well as to popularize science among allerent cross science of Kamalaka established. Kamalaka science and technology Academy Lunder the Charmathia of Kamataka established. Kamataka stabilished than a science and technology Academy Lunder the Charmathia of Late Prof. D.R. Rab, an internationally renowned Space Scientish and Former Charman. India's space research and the State (State 1970). Vision and the science of Late (State 1970). Secretary, DOS, Govir, of India's July 20, 2005 vide (Sol No., size

ages 2005. Academy was registered as a Society under Kamataka Societies Registration

Act, 1960 on 06th April 2009

isstA is carrying out many doverailed programs across the state and it has been playing or photo role in providing impelius for basic science education and popularization of ence among different cross sections of society, more particularly among rural students.

KSTA has 15 members comprising of eminent Scientists and educationalists as well as Principal Secretaries / Secretaries of the Government Departments

### About Webinar

An each telegence (Al) refers to the simulation of human intelligence) is machines that are programmed to think is humans and in mic, he coclass, the term may also be ed to any machine that exhibits traits associated with a human mind such as oppl earning and problem-solving.

The ideal characteristic of a filicial intelligence is its optify to rationalize and take actions that have the best character of achieving a specific goal. Nowadays, Humans are developing machine learning AI, Such machines not only help min mize our workload but also observe, and yze and learn from humans. Antificial intelligence helps to reduce errors. If helps provide accurate results within a limited time from on today's world. Afflicial Intelligence has made the most complex tasks easy to complete, twee of humans maya never been easer. In this regard this Web nor Impact of Artificial Intelligence on life of common man is much relevant). 5 a flerent areas are chosen for this webling

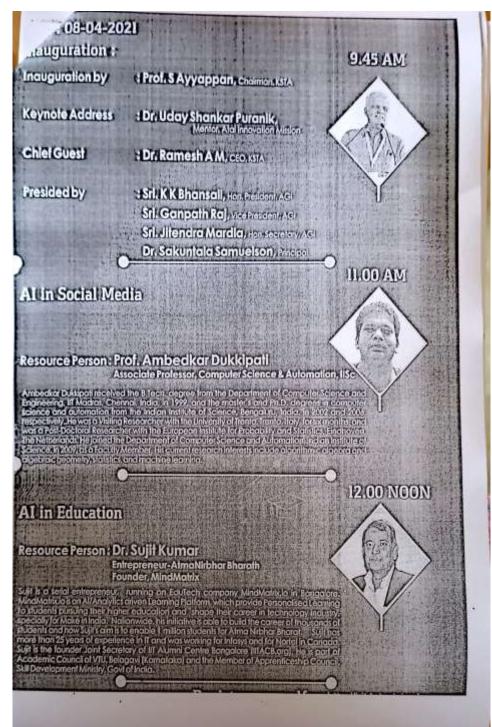
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3. Al in Social Media 4. Alin Governance





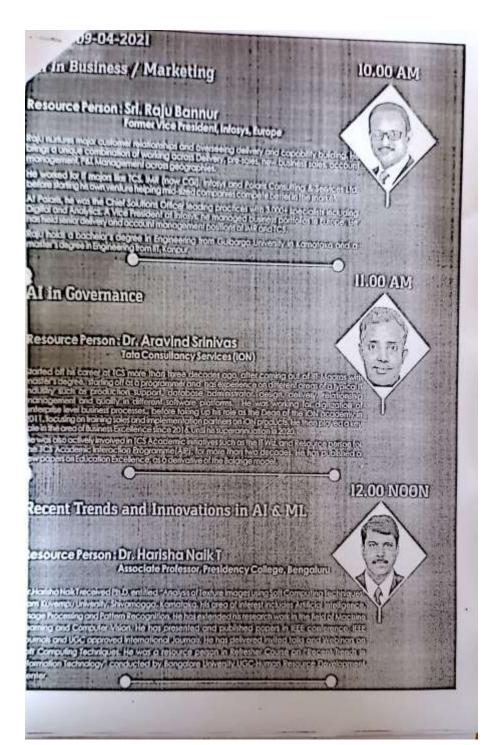
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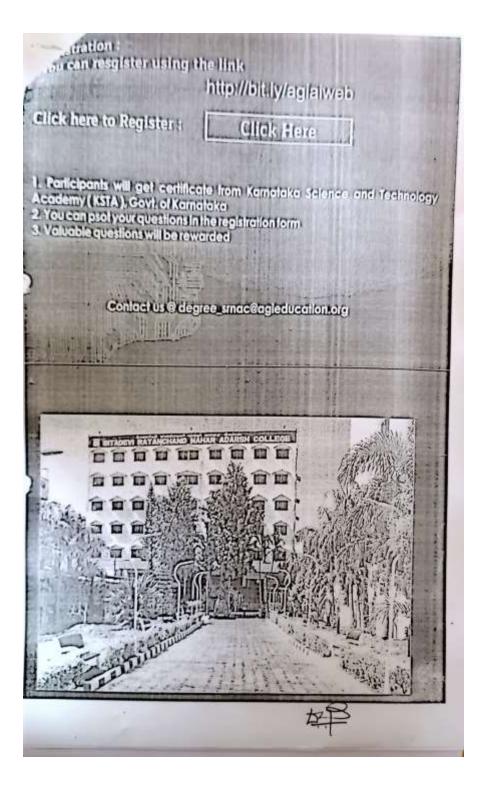
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Brief report on Two- Day National Webinar on Impact of Artificial Intelligence on life of common man Funded by Ramataka Science and Technology Academy (KSTA) On 08\* and 9\* April, 2021

SNN Adarsh College, Bengaluru, organized a two-day national webinar on impact of Artificial intalligence on life of common main funded by Kamataka Science and Technology Academy (KSTA). On G8\* and 9\* April, 2021. The aim of the webinar was to understand the impact of artificial intoligence on life of common man, its relevance and challenges with respect to business and marketing, education and governance. The webinar achieved its objectives, with the help of searned and experienced resource persons, in providing a clear understanding of the emergence of AI and Machine Learning to its participants. The event was attended by more than 200 academicians and other enthusiasts about the topic. The participants were from all over the country.



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Session: One Topic: Artificial Intelligence in Social Media Speaker: Prof. Ambedkar Dukkipati Associate Professor. Computer Science and Automation HSc., Bengaluru.

Dr. Ambedkar Dukkipati spoke on Artificial Intelligence in Social Media. In his lecture, he discussed the concept of social media, how to build intelligent machines and growth history of Ai over many decades starting from 1950s to present times. He elucidated how Al can be used effectively in Social Media and also shared some popular fairness notions for communities so that Al can be used at its best for better service to mankind. His step by step explanation of Al and its role in modern times made the session truly informative and offered lot of food for thought. Some benefits of Al as he mentioned in his speech are as follows:

- Flagging fake news
- Prevention of online bullying
- Protecting diversity
- Identifying scams
- Better social reach: running campaigns (Vaccination)

Session: Two Topic: Artificial Intelligence in Education Speaker: Dr. Sujit Kumar Entrepreneur, AtmaNirbhar Bharath Founder, MindMatrix Bengalutu

Dr. Sujit Kumar brought in the rare combination of expertise of technology and education into his speech. The most participants, being academicians, were greatly benefited by his speech and many felt that "10 Roles of AI in Education" that he mentioned in his speech helped them see AI as a boon to their roles as educators rather than a threat. His speech helped the audience understand that how artificial intelligence assists in providing quality and accurate information and training to students. His address was indeed an eye opener to many participants.



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The webmar began at 9.45 with the Navkar Mantra by Samrudhi Pawar, III BCA and lighting the lamp by the dignitaries. It was followed by welcome and introductory remarks by Dr. Sakuntala Somuelson, the principal. She shared the objectives of the webinar and outlines for the event. In her speech, she stressed on the necessity to focus on creating jobs through Al/automation. in his mangeration address, Dr. Ayyappan, President, Karnataka Science and Technology Academy (KS2A) spoke on types of intelligence such as Human Intelligence, Artificial Intelligence, and emotional enteringence and how these three should work in lander for better productivity-personally and and environment. Sei K.K. Bhansafi, Hon'ble President, AGI, in his presidential address, the country has to take Atma Nirbhar call seriously in all fields specially in science and technology as these fields will make the country become self-reliant. He appreciated KSTA for promoting science and technology through various platforms and thanked the organization for funding a wonderful event like this for better outcome of scientific awareness. The inaugural session ended with vote of thanks by Dr. Ramesh A M, CEO, KSTA,

Dr. Uday Shankar Puranik Mentor, Atal Innovation Centre, Sengalury.

Keynote Address

Dr. Uday Shankar Puranik, in his keynote address, spoke on Career Opportunities in the field of Artificial Intelligence: In his speech, he outlined and defined the concepts of AI, ML and Data science and spoke on many facets of technology, its impact on career and growth factors. His words on career opportunities in the field of Al were quite assuring to the young participants as many perceive that any progress in AI is tantamount to loss of jobs. His explanation on 'machine learning life cycle' and detailed explanation on 'application of AI in Healthcare' was an opener and informative. The comprehensive explanation of the topic was profound and helped the participants to have a clear understanding of the subject.



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Session: Three Topic: Artificial Intelligence in Governance Speaker: Dr. Aravind Srinivas TATA Consultancy Services, (iON) Bengaluru.

Dr. Aravind Srinivas began his speech with a tinge of humor by saying that Artificial Intelligence is no substitute for natural stupidity. He outlined the three layers of governance in India and how effectively they are using AI in various departments such as justice, law, Tour and Travel and even in public administration. With the help of his first hand knowledge of working with different governmental organizations helped the audience absorb the information and understand the challenges involved in implementing AI in governance. His scholastic knowledge and experience as a leader of the field reflected in his speech. The speech was loaded with new insights into the governance and AL. The session ended with a Q&A session.

Session: Four Topic: Al in Business/Marketing Speaker: Sri Raju Bannur Former Vice President, infosys, Europe.

Sri Raju Bannur started his address with questions on what is AI and how our lives are surrounded by it. He also cleared the misconception that AI is some kind of monster out there to take over the world. He said that AI differs from traditional way of filtering information, analysis and decision making. According to him, enterprises have tons of data generated everyday and it is impossible to analyze it without AI. Thus it enables organizations to perform

The detailed explanation of how AI is used in business and specially in marketing, Q&A method of explanation captivated the interest of all the participants. It is no exaggeration that the participants got a better clarity and answers to many of their questions on the subject,



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Session five

Topic: Recent Trends and Innovations in Al and Machine Learning Speakor: Dr. Harish Naik T Associate Profession Dept of Computer Applications Previdency College

the speaker began his with the objective of the session and the goals and achievements of Al in the present times. He explained to the participants that it is a fast developing area within the ambit of technology and machine learning is aiding the trend in processing the information at a speed that was not in even in imagination. According to him, everyday, three quintillion bytes of data are created and hence data has become cheap and abundant. He also explained different types of machine learning and prerequisite such as understanding linear algebra and calculus one must have to master ML. The session was quite informative and the nuances he shared enriched the knowledge of the audience.

The event concluded with some participants sharing their views on the webinar followed by feedback session. In the vote of thanks, Mr. Poorna prazna thanked the KSTA for funding the event. He also thanked the AVI management for its support for the event and the principal for the guidance to navigate

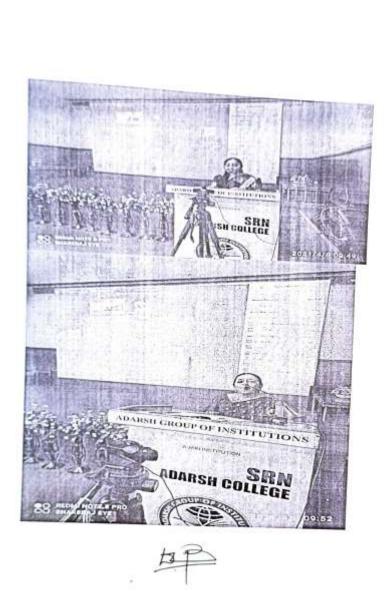




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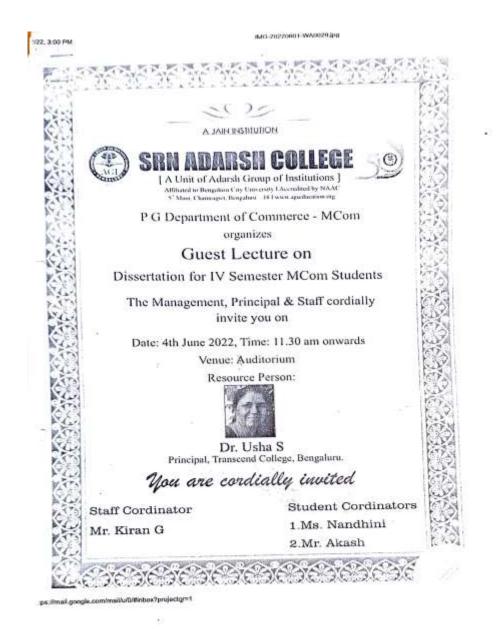






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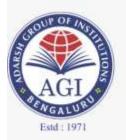
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Report on Guesa	Lecture on Discontract
Resource Person:	Lecture on Dissertation & Project Preparation - 2022
Principal, Transcend C Bengaliaru	ollege
	<ul> <li>SRN Adarsh College, Department of P G studies organized a "Guest Lecture on Dissertation &amp; Project Preparation" for MCom students on 04.06.2022. Program started at 11.30 am with formal inauguration and welcome speech by Dr. Sakuntala Samuelson.</li> <li>The resource person addressed the gathering with formal introduction about the topic and later with the resource person addressed the gathering with formal introduction about the topic and later with the solito of PPT she gave brief insight about the topic. Some of the highlights of her talk as follows:</li> <li>Clearly understand what a dissertation is.</li> <li>Find a unique and valuable research topic.</li> </ul>
<ul> <li>Write up a strong into</li> </ul>	<ul> <li>Craft a convincing research proposal, roduction chapter,</li> </ul>
	iterature and compile a literature review.
<ul> <li>Design a rigorous ran</li> </ul>	each atoma a la
	earch strategy and undertake your own research,
<ul> <li>Present the findings of</li> </ul>	f your research.
<ul> <li>Draw a conclusion an</li> </ul>	d discuss the implications.
	project selection and delivered talk on the topic. Some
of the highlights of her tal	k as follows:
<ul> <li>Create and Analyze Bi</li> </ul>	

35



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- dentify and Meet Stakeholders for Approval.
- ♦ Define Project Scope.
- Set Project Goals and Objectives.
- Determine Project Deliverables.
- Create Project Schedule and Milestones.
- Assignment of Tasks.
- Cany Out Risk Assessment.



There was a Q&A session wherein students cleared all their doubts regarding the topic. Finally Resource person Dr. Usha was

Dr. Sakuntala Samuelson and vote of thanks was delivered by Mr.Prakasha, Asst. Prof, Department of P G studies.

Staff coordinators

1. Mr. Kiran G

2. Mrs. Devi K

In

3. Mr.Prakasha V

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"Coordinator. Post Graduate Department of Communa-Situderi Ratanch end Hahar ADARSH COLLECE Bengaturu - 560 018"



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#### CURRICULUM VITAE

#### Dr. USHA.S.

Mobile: 9845303144 Email: ushabhs@gmail.com

### PRESENT POSITION:

PRINCIPAL Transcend Group of Institutions Yelechenahalli Bangalore

FORMER POSITIONS HELD & ADDITIONAL RESPONSIBILITIES

Head - Board of Research School of commerce Jain (deemed to be) University Bangalore,

HOD and Associate Professor Department of Commerce & Management VIJAYA COLLEGE 4th Block, Jayanagar Bengaluru 560 011 (1992-2019)

#### OTHER ENGAGEMENTS:

- Led the team for LIC visits, NAAC inspections, and also headed the Syllabus framing Committee (Bangalore University).
- Has been a part of all the stages of the Bangalore University Examination Process Custodian, Coding, Valuation, Review, Decoding and Preparation of the Marks Cards
- Worked as a panel member for conducting viva-voce for BBM students of Bangalore University
- Been on the Board of Examiners, Viva Voce team, Paper Setter for Bangalore University Examinations
- Has led several committees and shouldered responsibility for smooth conduct of Tests & Examinations, Cultural Events, Sports and other curricular and co-curricular activities for UG and PG students
- Headed the Time table Committee, Women Grievances and Redressal Cell, Placement Cell and Counselling activities at the Institutional Level
- Independently organized workshops and conferences National and International
- · Resource Person for Conferences and workshops



## Sitadevi Ratanchand Nahar ADARSH COLLEGE [ A Unit of Adarsh Group of Institutions ]

#### CURRICULUM VITAE

#### Dr. USHA.S.

Mobile: 9845303144 Email: ushabhs@gmail.com

### PRESENT POSITION:

PRINCIPAL Transcend Group of Institutions Yelechenahalli Bangalore

### FORMER POSITIONS HELD & ADDITIONAL RESPONSIBILITIES

Head - Board of Research School of commerce Jain (deemed to be) University Bangalore,

### HOD and Associate Professor

Department of Commerce & Management VIJAYA COLLEGE 4th Block, Jayanagar Bengaluru 560 011 (1992-2019)

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1	20	CM 201420	VYSHNAVI J



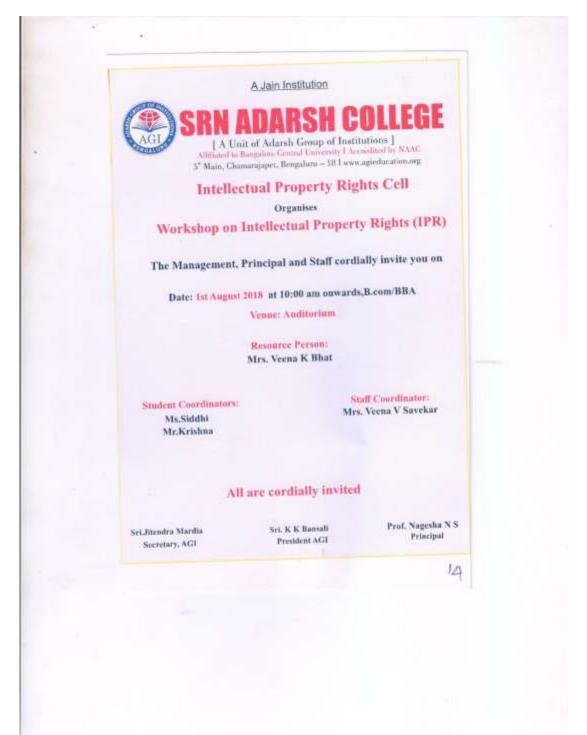
### **INTELLECTUAL PROPERTY RIGHTS (IPR)**

SL NO	DATE	NAME OF THE WORKSHIP/PROGRAM	NUMBER OF PARTICIPANTS
1	1/8/2018	Workshop on Intellectual Property Rights(IPR)	97
2	5/8/2019	Workshop on Intellectual Property Rights(IPR)	89
3	8/12/2020 to 11/12/2020	National Webinar on Intellectual Property Rights(IPR)	115











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### Report on Intellectually Property Rights(IPR) on 1/8/2018

#### Resource Person: Veena K Bhat

The definition, meaning of Intellectual Property rights and the significance of protecting intellectual property were briefly explained. Patents, types of patent applications, and prosecution of patent were covered under the topic Patents. The benefit of patent for trade secret was highlighted. The differences between real and unreal logos, and products were highlighted with examples.

Importance of Geographical indicators which are given to the community, were explained. The geographical indicators include Tirupati Laddu, Basmati Rice, Channaptna Toys and Mysore Silk was given as examples.

Veens V. Savebar

#### Outcome of the Event:

Students and Faculty members were able to understand

-The need and significance of IPR

-Difference between Real and Unreal products

-Counterfeiting the unreal or similar products

-Geographical Indicators and its benefits







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	Organises			
Workst	op on Intellectua	Property	Rights (IPR)	
The Mana	gement, Principal and	Staff cordiall	y invite you on	
Date: 5	th August 2019 at 10:00	am onwards,B.	com/BBA	
	Venue: Audit			
	Resource Per			
	Mr. Rakes	h		
Student Coordin Ms.Chethani			ordinator: a V Savekar	
Mr.Ajith Kum				
	All are cordial	ly invited	- 28	
Sri Jitendra Mardia	Sci. K K Ba	uesali	Prof. Nagesha N S	
Secretary, AGI	President	AGI	Principal	
		100	22	



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#### Report on Intellectually Property Rights(IPR) on 5/8/2019

**Resource Person: Rakesh** 

The definition, meaning of Intellectual Property rights and the significance of protecting intellectual property were briefly explained. Patents, types of patent applications, and prosecution of patent were covered under the topic Patents. The benefit of patent for trade secret was highlighted. The differences between real and unreal logos, and products were highlighted with examples.

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#### CURRICULUM VITAE

#### RAKESH .N

# 937, Sai Kuteera, 2<sup>nd</sup> Floor, 14<sup>th</sup> Main, 11<sup>th</sup> Cross, Kalappa Block, Srinagar, BENGALURU – 560 050.

Mobile No: +91 94494 77584 E-mail: sairakeshnrao@gmail.com

#### CAREER OBJECTIVE:

To obtain a challenging position in Finance, Taxation and Marketing filed which offers opportunity for Professional growth with growth of the Organization that will utilize my knowledge and skills. I would like to devise Captivating, Fascinating and Unique practices of teaching that creates interest in the students.

#### ACADEMICS:

QUALIFICATION	COLLEGE	BOARD/ UNIVERSITY	YEAR	PERCENTAGE
Master of Commerce ( Accounting & Taxation)	R C College Bangalore	Bangalore University	2006-2008	67.20%
Master of Business Administration (Finance)	University of Madras	Madras University	2019	59.32%
Bachelor of Commerce	GFGC College Vijayanagar Bangalore	Bangalore University	2003-2006	70.14%

Cleared National Eligibility Test (NET) on 30th November 2020 with 86.5277 Percentile

- Cleared Karnataka State Eligibility Test (KSET) on 02<sup>nd</sup> November 2021 with 52.67% Percentage.
- Pursuing PhD from Jain Deemed-To-Be University, Bangalore.
- Pursuing M.Phil from Dravidian University Kuppam.

#### WORK EXPERIENCE:

- Currently working with Vijaya College as Assistant Professor from July 2010 till date.
- Worked with MET College as Lecturer from July 2008 to June 2010.

46



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#### CO AUTHORED FOR BOOKS:

- \*Advanced Accounting\* for 5<sup>th</sup> Semester B.Com on 2011-12 for Skyward Publishers.
- \*Principles and Practices of Auditing' for 6<sup>th</sup> Semester B.Com on 2014-15 for Skyward Publishers. (As per Bangalore University Syllabus)

#### PAPERS PRESENTED:

- Paper presented on 19/3/2014 on "Effectiveness of Corporate Governance the role of Audit Committee in Indian Companies" in International Conference on Global Paradigm Shifts in ICT, ELT and HE held at Seshadripuram First Grade College, Yelahanka in association with BUTCCM.
- Paper presented on 30/04/2014 on "A Study on Failure of Corporate Governance in India" in International Conference on Recent Trends in Business, Management and Tourism held at Adarsh Group of Institutions.

#### PARTICIPATED IN THE INTERNATIONAL, NATIONAL LEVEL CONFERENCES / SEMINAR / FDP / WORKSHOP:

Date and Year	University/Institute	Event
17 <sup>th</sup> August 2020	Government R.C. College of Commerce & Management	One day Webinar on "National Education Policy and its implications on Indian Higher Education"
6 <sup>th</sup> & 7 <sup>th</sup> August 2020	GFGC, Krishnarajanagar, Mysuru	National Webinar on "Prospects for Commerce & Management Education in India: Implications of Covid-19"
3 <sup>rd</sup> , 4 <sup>th</sup> & 5 <sup>th</sup> August 2020	Jain Deemed to be University	Three Day International Research Conclave
13 <sup>th</sup> to 17 <sup>th</sup> July 2020	Balaji Institute of Management Sciences, Narsampet, Telangana	Online FDP on "Research Methodology"
11 <sup>th</sup> July 2020	City College	International Webinar on "Life Interrupted: Coping with Long-term Stress"
1 <sup>st</sup> to 10 <sup>sb</sup> July 2020	Swarnandhra College of Engineering and Technology	10-days webinar series on "Python Programming – A Case Study Driven Approach SDP"
29 <sup>th</sup> June 2020	Ratnam College of Arts, Science & Commerce, Mumbai	International Webinar on "Impact Factor, H- Index & Google Scholar"
25 <sup>n</sup> June 2020	SSMRV College	One day International Webinar on "Working Remotely and Productively During Covid 19"



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22 <sup>sd</sup> & 23 <sup>sd</sup> June 2020	Triveni Institute of Commerce & Management	Two days International Webinar on Statistical Analysis using SPSS Software	
19 <sup>th</sup> June 2020	Seshadripurum Degree College	National Webinar on "Managing your Finances & Investment during Covid 19"	
14 <sup>6</sup> June 2020	Seshadripuram Evening Degree College	International Faculty Development Program on "Financial Assets & Its Report under IFRS"	
9 <sup>di</sup> June 2020	SSMRV College	National Webinar on 'Essence of Research and it's Facets'	
6 <sup>th</sup> June 2020	Seshadripuram College	National Symposium on "Supply Chain Management in the Crisis of Covid Pandemic – Towards New Mandate"	
4 <sup>th</sup> June 2020	Jain Deemed to be University	International Level Online Panel Discussio on COVID-19 Crisis: The Global Econom Reshaping	
28 <sup>th</sup> May 2020	SNMV College of Arts and Science, Coimbatore	National FDP on "Application of Statistics in Research"	
19 <sup>th</sup> May 2020	Kristu Jayanti College	Online webinar on Impact of Banking and Financial Sector in the Post Covid 19	
11 <sup>th</sup> May to 15 <sup>th</sup> May 2020	Rest Society For Research International, Krishnagiri, Tamil Nadu,	One week STTP on Advanced Research Methodology	
21 <sup>st</sup> December 2019	Jain Deemed to be University	Faculty Development Programme on "Publish and Flourish: Moving Abead in your Academic Career"	
13 <sup>th</sup> March 2018	SSMRV College	Faculty Study Circle on topic "An Overvie of Performance Management"	
20 <sup>th</sup> January 2017	MLA College	Faculty Development Programme on "Ho to Approach Research Papers?"	
22 <sup>nl</sup> July 2016	SRN Adarsh College in association with BUTCCM	Workshop on Orientation of 5 <sup>th</sup> Semester B.Com syllabus of Bangalore University	
03 <sup>rd</sup> October 2015	Jain Deemed to be University	Faculty Development Programme on 'Changing Laws & Academic Implication	
7 <sup>6</sup> August 2015	Seshadripuram Institute of Commerce and Management	One day Seminar on "Emerging Trends i Company Law"	
21 <sup>st</sup> June 2014	Department of Commerce in association with BUTCCM	One day workshop on Re-orientation of 5 Semester B.Com and BBM Syllabus	
22 <sup>nd</sup> February 2014	Acharya Bangalore B School	One day National Level FDP workshop o 'Effective Costing Techniques'	
5 <sup>th</sup> to 7 <sup>th</sup> December 2013	66 <sup>th</sup> All India Commerce Conference of the ICA Held at Department of Commerce, Bangalore University, Bangalore	National Conference on Inclusive Growt and Sustainability – Role of Commerce Education in India	



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30 <sup>n</sup> November 2012	Bharat Vikas Parishad	Faculty Development Programme on "Vivekananda Vision in Modern Education"
23 <sup>rd</sup> and 24 <sup>th</sup> September 2011	K.L.E's S.Nijalingappa College	Two days National Seminar on "Competency Building In Business Education"
16 <sup>th</sup> April 2008	Maharani Lakshmi Ammani College for Women	UGC sponsored Seminar for Post-Graduate Faculties and students on "emerging Paradigms in Corporate Governance and Accounting"

#### PROJECT SUMMARY:

"A Study on Perception of Health Insurance Policy Holder" with reference to The New India Assurance Company Limited and Reliance Life Insurance Corporation Limited under the Guide ship of Dr. Srilakshmi R.C. College of Commerce and Management, Bangalore.

NSS CAMPS ATTENDED:

Attended NSS Camps in various place conducted by Vijaya College, Jayanagar, Bangalore

#### RESEARCH SUPERVISION:

Guidance to BBA Projects since 2010 to 2018.

#### TECHNICAL SKILLS:

□ TALLY with Basic Computer Knowledge.

#### PERSONAL SKILLS:

- Comprehensive problem solving capabilities
- Ability to deal with the people Diplomatically
- Willingness to learn

#### PERSONAL PROFILE:

Date of Birth	: 21* November, 1985
Gender	: Male
Nationality	: Indian
Marital Status	: Married



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#### Hobbies Languages Known

: Playing Cricket and Reading Books : English, Hindi, and Kannada.

#### DECLARATION:

I hereby declare that the above information is true to the best of my knowledge.

#### Date:

Place: Bangalore

#### RAKESH.N

**REFERENCES:** 

- Dr. C.M Hanumantharayappa, Principal (Retd), A.P.S Evening College, Bengalura.
- Dr. Leela M.S, Associate Professor, GFGC College Jayanagar, Bengaluru.
- Mr. Ganesh Babu O.K. Associate Professor, Vijaya College, Jayanagar, Bengaluru.

Veena V. Sarelear

50







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### Report on Intellectually Property Rights (IPR) on 8/12/2020 to 11/12/2020

National webinar on IPR conducted from 8/12/2020 to 11/12/2020 and topics like technology and innovation, Patent criteria's, Procedure and protection, Industrial design and protection case studies, Trade mark registration process, Copyright, Infringement, Plagiarism and Research ethics, IP commercialisation were discussed by various Resource Person. Around 115 participants across the Nation participated which includes students, Faculty Members, Technical Officer, Office Admin etc. Last day IP quiz was organised and certificates were issued.

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ortment of Commerce SRN ADARSH COL

52



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#### Top Skills

Contact

Patent analysis Patent analysis for FTO, infringement and patentability evaluations Languages

Languages Russian

Certifications Patent Agent (registered in India)

#### Honors-Awards

Member of Expert Panel: WTO cell on IPR initiatives https://www.youtube.com/watch? v=h\_EIGTT907M

### Sarasija Padmanabhan

DL-Tutor WIPO at World Intellectual Property Organization - WIPO

#### Summary

Proficient patent facilitating expert with approximately 20 years' experience. Multi-faceted, with broad technology intelligence in Biochemistry, Molecular Biology, Pharmaceutical Sciences, Organic Chemistry, Inorganic Chemistry, Medical Devices, Physical Chemistry, Bio-Engineering, Polymer and Material Sciences, and also newer domains which interface multiple disciplines like Nanotechnology and Biotechnology. High calibre delivery of excellent client experience via outstanding and precise information retrieval and application. Record of delivering multi-domain technology landscapes within strict time and budget constraints with no compromise on quality. Complete patent competitive landscape support involving business, technology, science and IP law, Latest passion is the Distance Learning Programme at the WIPO Academy and am a WIPO DL-Tutor. Also engage actively with the activities of the Karnataka State Council for Science and Technology for the promotion of IPR and innovation. Contributed to the Guide for Inventors and Entrepreneurs Identifying Invention in the Public Domain (please see page 8 for acknowledgement)

Specialties: Registered as a patent agent in India.

#### Experience

Independent Patent Consultant May 2014 - Present (8 years)

World Intellectual Property Organization – WIPO DL-Tutor WIPO June 2020 - Present (1 year 11 months)

Page 1 of 3

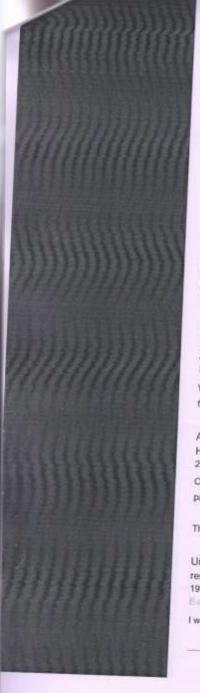






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Karnataka State Council for Science and Technology; Indian Institute of Science Campus Advisory member PIC September 2018 - Present (3 years 8 months) Bangalor

Arctic Invent Scientific Advisor to Arctic Invent 2014 - Present (8 years)

CPA Global Consultant March 2010 - May 2014 (4 years 3 months) Provide analysis facilitating services by clarifying concepts and the technical background. Details here: http://cdn2.hubspot.net/hubfs/1576677/Ungated\_Download\_Content/ COLLATERALMeettheCPAGlobalpatentresearchtea.pdf

Intellevate Patent Engineer July 2003 - January 2010 (6 years 7 months)

Was the unit head in the Bangalore office and looked after the administrative functions over and above the regular FTO, prior art and scientific searches

Avestha Gengraine Technologies Head IPR and PR 2001 - 2003 (2 years) Coordinated with inhouse legal attorney to file patents. Provided the patentability support.

The PR function involved forging new alliances and relationships

Unilever research associate 1996 - 1996 (less than a year) Baryaltin

I was working on wheat glycoproteins

Page 2 of 3







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#### Education

Indian Institute of Science Post-doctoral reasearch, Molecular Biophysics - (1992 - 1996)

Shemyakin Institute of Bio-organic chemistry and Molecular Biology -Academy of Sciences (Russia) Ph.D, Carbohydrate Chemistry - plant lectins - (1987 - 1991)

Panjab University M.Sc Hons, BSc Hons, Biochemistry · (1980 - 1985)

International Baccalaureate IB Diploma - (1976 - 1980)

Kodaikanal International International Baccalaureate, Science and Humanities - (1976 - 1980)

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### Kodandaram M.G

NACEN at central government- National Academy of Customs Excise and Narcotics (NACEN)

#### Summary

Designation: IRS, Assistant Director of Customs and Central Excise (retired) Educational Qualification: B.Sc, LLB PG Diploma in National Social service (NSS) PG Diploma in Business Administration PG Diploma in IPR Law (NLSIU) PG Diploma in Cyber Law and Cyber Forensics (NLSIU)

Presently Working: Faculty and Master trainer for GST at NACEN National Academy of Customs Excise and Narcotics Email: mgkodandaram@gmail.com Professional Experience: In Public service as an Executive in Customs and Excise Department since 1981. Worked in all important formations of Customs, Central Excise,

Service-Tax, CESTAT and Anti-Smuggling units. Served in Sahara International airport at Mumbai as Air Intelligence Officer.

The recipient of Sanman Award .

Trained thousands of officers in the department on taxation laws - Excise, Customs and Service Tax and Foreign Trade Policy, Intellectual Property Rights Law, Right To Information, Goods and Services Tax, Prevention of Money Laundering Act., Foreign Exchange Management Act, Export Oriented Units, Special Economic Zones(SEZ),

A Guest faculty in various training institutes

1) National Academy of Customs Indirect Taxes & Narcotics(NACIN);

2) National Law School of India University [NLSIU], Bengaluru;

- 3) National Law University[NLU], Delhi;
- 4) Fiscal Policy Institute, [FPA], Bengaluru;
- 5) Commercial taxes department, GOK, Bengaluru;

Page 1 of 2







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- 6) Administrative Training Institute[ATI], Mysuru;
- 7) State institute of urban development (SIUD), Mysuru;
- 8) Karnataka Police Academy[KPA], Mysuru;
- 9) Defence RTI Bangalore; Hyderabad;
- 10) Postal Training Centre, Mysuru;
- 11) Direct Tax RTI, Bengaluru;
- 12) VTPC,
- 13) NASSCOM;
- 14) Computer Society of India, Bengaluru;
- 15) Siddaganga Institute of Technoogy(SIT), Tumkur;

#### Experience

central government- National Academy of Customs Indirect taxes and Narcotics (NACIN) advocate and consultant December 1981 - Present (40 years 5 months)

In-house teaching of all officers of excise, customs and service tax and GST department

speaker on taxation and related legal matters, now retired on superannuation in 31st May 2018.

assistant director NACIN Assistant Director August 2010 - May 2018 (7 years 10 months)

Jeene V. Sarehas

Department of Commerce SRN ADARSH COLLEGE Chambellipet, Bangalone 550 038.

Page 2 of 2





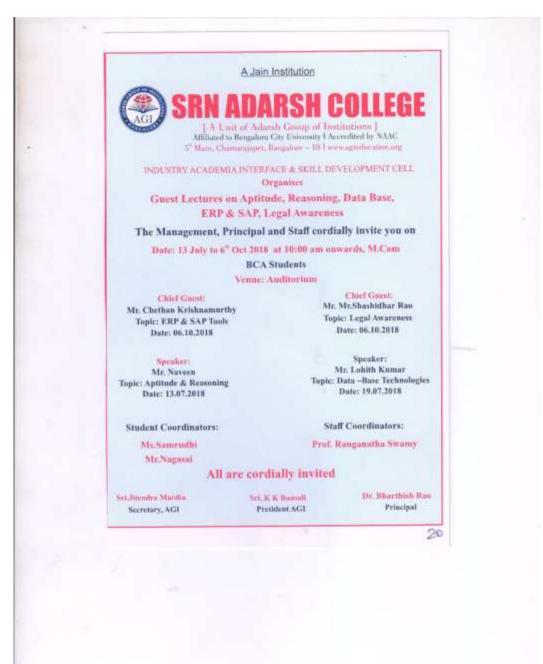
### INDUSTRY ACADEMIA AND SKILL DEVELOPMENT CELL

SL NO	DATE	NAME OF THE WORKSHIP/PROGRAM	NUMBER OF PARTICIPANTS
		Guest Lecture on Aptitude, Reasoning,	
1	13/7/2018 to	Data base, ERP & SAP, Legal	20
	6/10/2018	Awareness	39
2	1/8/2018	Guest Lecture on GST	106
3	3/8/2018	Stock Market	119
4	28/8/2018	Stock Market	49
		Workshop on Stock Market & Online	
5	15/11/2018	Trading	76
6	11/3/2019	Workshop on GD & Mock Interview	54
	25/3/2019 to		
7	30/3/2019	Skill Enhancement Program	76











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#### **Report on Guest Lectures**

Four guest lectures for BCA I,II,V semesters to enhance knowledge in latest technologies such as Cloud Computing, Mobile Computing, Network Securities, Android Technologies, Web Designing, Internet of Things(IoT) and Java To Enterprise Edition (J2EE) and will be continued for further duration of time.

#### Guest lecture details are as follows:

Topic : Aptitude and Reasoning Techniques Company : TIMES Bengaluru Expert : Mr.Naveen Designation : CEO Date & Venue :13.07.2018 BCA Seminar Hall Semester : BCA-III and BCA-V

 Topic
 : Internet Of Things(IoT),Database Technologies

 Company
 :Glovish Technolgies, Bengaluru

 Expert
 : Mr.Lohith Kumar

 Designation
 :CEO

 Date & Venue: 19.07.2018 BCA Seminar Hall

 Semester
 : BCA-III and BCA-V

 Topic
 : ERP and SAP Tools

 Company
 :Accenture, Bengaluru

 Expert
 : Mr.Chethan Krishnamurthy

 Designation
 :Project Manager

 Date & Venue:06.10.2018 Basement Auditorium

 Semester
 : BCA-I, BCA-III and BCA-V

Topic : Legal Awareness Court :Justice High Court, Bengaluru Expert : Mr.Shashidhar Rao Date & Venue:06.10.2018 Basement Auditorium Semester : BCA-I

The Department organized 4 Guest Lectures to enhance knowledge in Cloud Computing, Mobile Computing, Networking, Network Securities, Android Technologies, Web Designing and Java To

Enterprise Edition (J2EE) and will be continued in the future.









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An industrial visit to TVS was organized on March 25, 2017 which all the students participated.



A National Level Android Championship-2017 was conducted and a 2 day workshop on March 27 and 28, 2017. All the BCA students participated in this workshop. This Workshop is conducted by IIT Mumbai. Slivey Shah, Punith Raj and Saikaushik were selected for finals which is going to held in May-2017.



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### Naveen Kumar R

Dy Chief Manager at Bennett Coleman and Co. Ltd. (Times Group)

#### Experience

Bennett Coleman and Co. Ltd. (Times Group) 9 years 6 months

Dy Chief Manager April 2018 - Present (4 years 1 month)

Senior Manager Response April 2016 - Present (6 years 1 month)

Manager - Response November 2012 - Present (9 years 6 months)

The Hindu Senior Advertisement Officer September 2008 - April 2012 (3 years 8 months)

Info Edge India Ltd Asst Manager December 2006 - August 2008 (1 year 9 months)

#### Education

Sathyabama Institute of Science and Technology Master of Business Administration (MBA), Marketing

Page 1 of ANGERORE MARINE



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lohith.glovi	Kumar. G sh@gmail.com 4257925
Working Experience:	
founded in 2012 by a team of enthusiasti routine job and create a company that w success but for the sake of Technology its (GT) provides cutting edge solutions for	H TECHNOLOGIES LLP, The company was c IT specialists who wanted to overcome the ould act in the market not only for business self and Corporate Trust.Glovish Technologies different industry verticals through high-end les is an offshore Engineering company, t Centre based in Bengaluru.
College	Vear of Experience
SSR College of Science & Commerce , Bangalore	25 <sup>th</sup> June 2012 - 14 June 2013 (Full Time)
Jindal College Of Management Studies , Bangalore	22 <sup>nd</sup> June 2013 - 23 <sup>rd</sup> Nov 2013 (Part Time)
Sri Adichunchanagiri College Of Business Management , Bangalore	20 <sup>th</sup> January 2014 - 2 <sup>rd</sup> March 2014 (Part Time)
Vasavi Jnana Peetha First Grade College	7 <sup>th</sup> June 2014 = Till now (Full Time)
Computer Literacy: A+, N+, C, C++, UNIX , VB.Net, MCITP, CCN/ J2EE	A, Win 2008 Server, ASP.net,Python,Java
Skills Highlights : Software project management Client interaction and implementation Corporate Training College shot term course training	
Education : Master of Computer Application from Myso	ve University, Year 2014







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**Top Skills** 

Oracle E-Business Suite

**Oracle Applications** 

Chetan Krishnamurthy

Oracle eBiz Technical Architect, Oracle Procurement Cloud Certified Professional

#### Summary

- · 14+ years of experience of Oracle eBusiness Suite Experience
- Expertise in SQL, PL/SQL, Oracle Reports, Forms, XML/BI
   Publisher, Discoverer, Workflow
- Character, Discoverer, Worknow
- Strong experience in Implementation, RICE Development, Data Conversion
- Strong experience in Oracle Supply Chain modules of Inventory, Order Management, Procurement
- Oracle Procurement Cloud Certified Professional
- Has successfully lead large teams of 40+ developers in implementation of critical, time sensitive projects.

#### Experience

Accenture Associate Manager November 2012 - Present (9 years 6 months)

14 Years of experience as a technical resource in Oracle eBiz Suite. Expertise in SQL, PL/SQL, Oracle Reports, Forms, XML/BI Publisher, Discoverer, Workflow, Strong experience in Implementation, RICE Development, Data Conversion. Has successfully lead large teams of 40+ developers in implementation of critical, time sensitive projects.

Hewlett Packard Enterprise Technical Lead December 2009 - November 2012 (3 years)

I work as a Techno Functional Lead in the Oracle Application Ebiz Suite Finance practice. My responsibilities were:

Understanding of the design and data model of customer's business
requirements

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Worked on PL/SQL, Forms, Reports, XML Publisher and Workflow.

- Lead a team of 5 developers and implemented 130+ RICE objects across AP, GL, PO and FA modules

 Was the primary contact for the project and hence had deep relationship with the customer to understand his requirements, perform Gap Analysis and provide technical solutions

#### Oracle

Consultant April 2006 - December 2009 (3 years 9 months)

Worked as a Consultant in the Oracle Application Ebiz Suite Supply Chain Manufacturing (SCM) practice. My responsibilities were:

- Understanding of the design and data model of customer's business requirements
- · Worked on PL/SQL, Forms, Reports, XML Publisher and Workflow,
- Suggest and provide functional and technical solutions to customer business needs.
- · Development and Testing of code
- · Documentation of User Test Cases and Installation scripts

#### HTMT

Software Engineer October 2004 - April 2006 (1 year 7 months)

Worked as a software engineer for development of Purchase Interface and Accounts Receivables and Payables. My work profile included.

- Design of User Interfaces through Oracle Forms 6i and 9i
- Design of reports through Oracle Reports 6i and 9i.
- Developing packages and triggers for transaction flows
- Preparing User and System Manuals and User Test Cases

#### Education

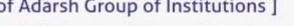
Sikkim Manipal University - Distance Education Master of Business Administration - MBA, Project Management - (2012 - 2013)

Sri Revana Siddeshwara Institute of Technology, BANGALORE Bachelor of Engineering - BE, Information Technology - (2000 - 2004)

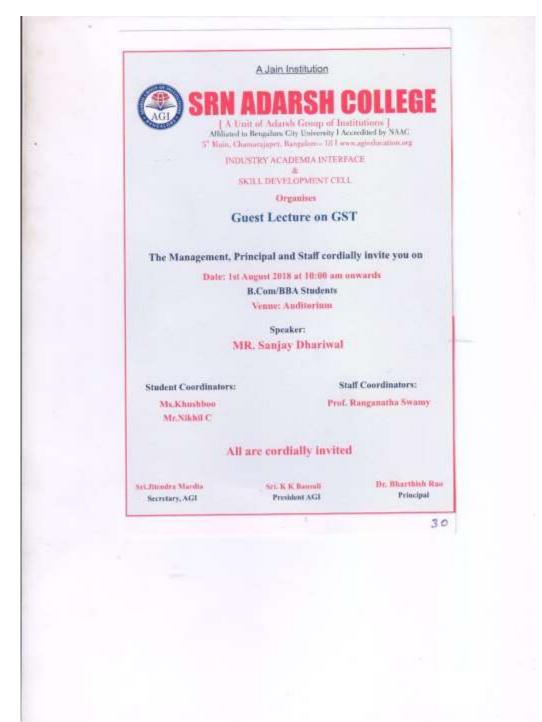
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August 01, 2018

#### Report on Guest Lecture on GST

A guest lecture on the topic "Goods And Services Tax" was organized for the students of final year BCom on August 01,2018. The Resource Person was Mr. Sanjay Dhariwal, Chartered Accountant and also the committee member of Adarsh Group of Institutions.

Prof. Nagesh N.S., Principal, SRN Adarsh college was also present on the occasion. Mr. Sanjay Dhariwal briefed the students about all the important aspects of GST especially its implementation and its functioning.

The students were impressed by the information given and found it very useful for the GST Internship project that they would be taking up in the near future.

The session was successfully completed by the interactive question and answers.





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#### Contact

www.linkedin.com/in/ca-sanjay-mdhariwal-26312234 (Linkedin) www.dnaconsulting.net (Company)

Top Skills Indirect Taxation

Corporate Finance Auditing

Publications the articled

### ca Sanjay M Dhariwal

partner at Dhariwal & Sreenivas Biogeluru

#### Summary

Been a speaker at various forums on direct and indirect taxes. Presented more 750 papers on vat and more than 150 papers on gst in various platform including CII ASSOCHAM icsi, aiftp, jito, tpf.jain Yuva Manch, kscaa etc. Also been a panelist on cnbc and news 9 TV channels.Earlier past national president terapanth professional forum. Also director at dns consulting pvt ltd , dns realtors pvt ltd,Chetty's corner into food business, Macle group into software AR TECHNOLOGY and gaming, Director Poundwize a foreign currency trading company and salt and pepper pvt ltd which was into making movies. Authored and co authored more than 28 books. Presently speaker on social issues and gst. Also became chairman for a management college to be opened in silligudi by tpf. With the centanary of acharya mahapragya approaching in 2019 have been privileged to be nominated to the committee of 4 people for the activities of his publication of more than 140 books. Partner in charge of india's largest Ca Networking firm Dhariwal Sreenivas and affiliates have more than 22 network partners(practising ca firms) in 24 locations across india Also nominated previously for 4 years as member Indirect taxcommittee of ICAI

#### Experience

Dhariwal & Sreenivas Consultant 1993 - Present (29 years)

#### Education

The Institute of Chartered Accountants of India CA - Chartered Accountant · (1989 - 1993)

sjrc college of law blore IIb · (1989 - 1992)

Page 1 of 2





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aps college of commerce blore bcom, B com · (1984 - 1989)

Baldwin boys high school blore upto 8th std, my schooling - (1974 - 1983)

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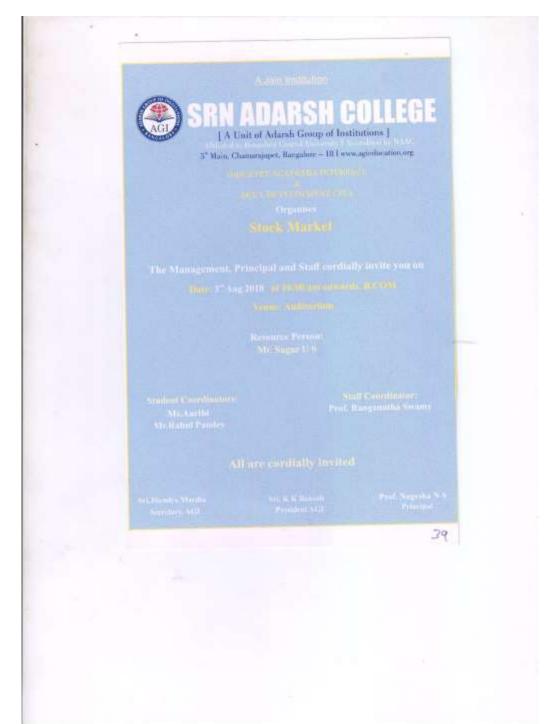
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SRN ADARSH COLLEGE 5<sup>th</sup> MAIN, CHAMARAJPET, BANGALORE

#### REPORT ON INDUCTION PROGRAM ON STOCK MARKETS

An Induction programme on the topic "STOCK MARKETS" was organized for the students of III Semester B Com on 3/8/2018 from 9:30AM to 1:10PM. The Resource Person was Mr. Sagar U S, an expert from the Stock Exchange.

Prof. Nagesh N S, Principal, SRN Adarsh College, who was also present on the occasion, addressed the gathering and introduced the resource person to the audience.

Mr. Sagar U S briefed the students about the theoretical aspects in the first session and also imparted practical knowledge in the second session through LIVE TRADING in the stock markets.

The students were impressed by the information given and found it relevant and useful. They are ready to invest their savings into stock markets in the future and are requesting more inputs in this matter.

Organizer

152

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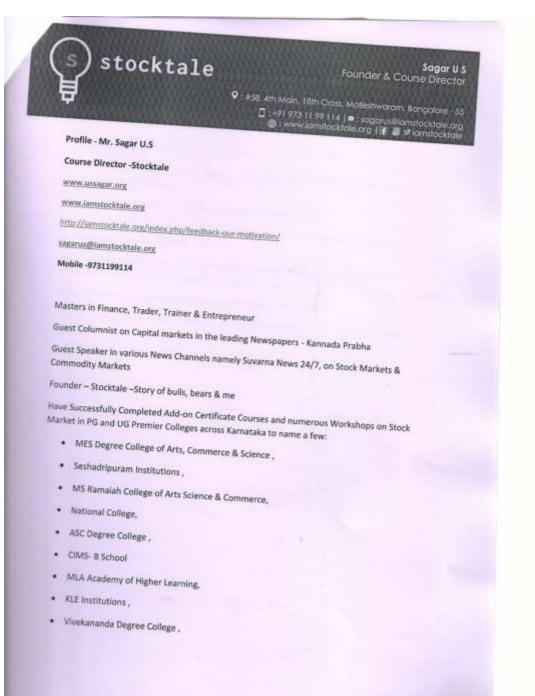
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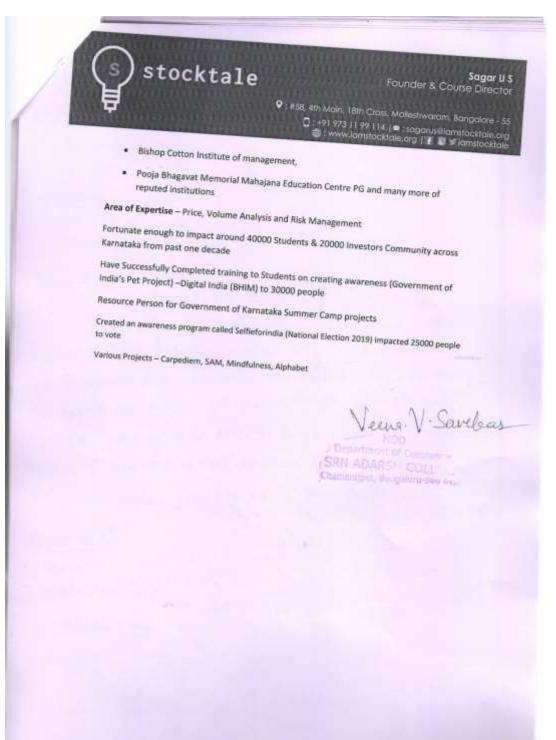


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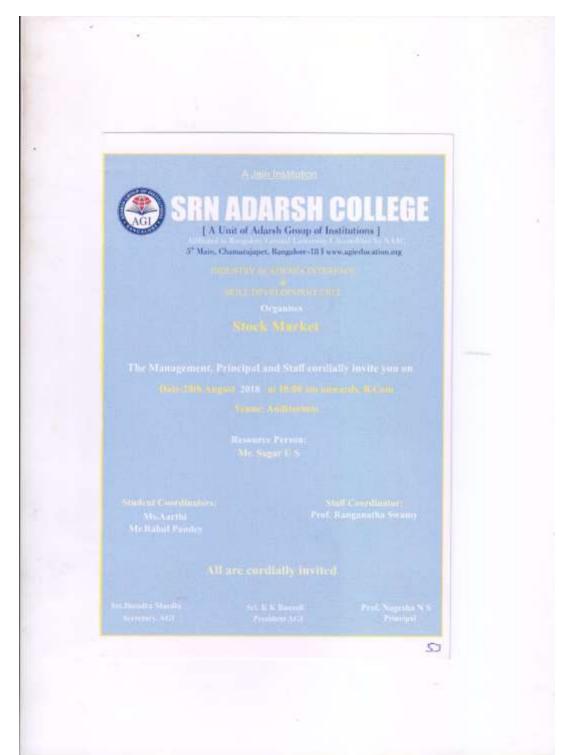
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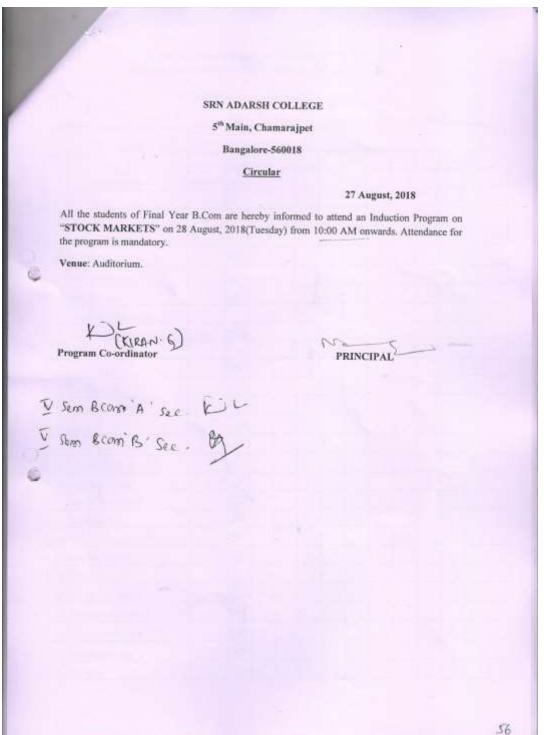
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2018/2018 Feom, Kivan G. Programme co-ordinator. SRN Adarsh College. Chamaedy pet, Bangalore. JO, The Kincipal SEN Adarch college, Chamaraj pet, Bangalone. Dear Sir, Sub: Roposal for Induction Regram. With reference to the above subject this is the Proposal for the Induction Program on "STOCK MARKETS" for I Semester B can Students. The date given by the expect Mr. Sagae. U.S is 28.08-2018. The program will be conducted Setween 9:30 to 12:30. IN SMELL we request you to help us in this matter. Send de concellar de de pludest. Requirements 1) Projector. @ Intend facility 1 1- 1.30 2018/11 Thanking You, Regards, KIRAN. D. 64











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SRN ADARSH COLLEGE 5<sup>th</sup> MAIN, CHAMARAJPET, BANGALORE

### REPORT ON INDUCTION PROGRAM ON STOCK MARKETS

An Induction programme on the topic "STOCK MARKETS" was organized for the students of Semester B Com on 26/8/2018 from 9:30AM to 1:10PM. The Resource Person was Mr. Sagar U S, an expert from the Stock Exchange.

Prof. Nagesh N S, Principal, SRN Adarsh College, who was also present on the occasion, addressed the gathering and introduced the resource person to the audience.

Mr. Sagar U S briefed the students about the theoretical aspects in the first session and also imparted practical knowledge in the second session through LIVE TRADING in the stock markets.

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Organizer

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Kiran G

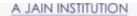
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SRN ADARSH COLLEGE

PRINCIPAL Sitadevi Ratanchand Nahar

Adarsh College

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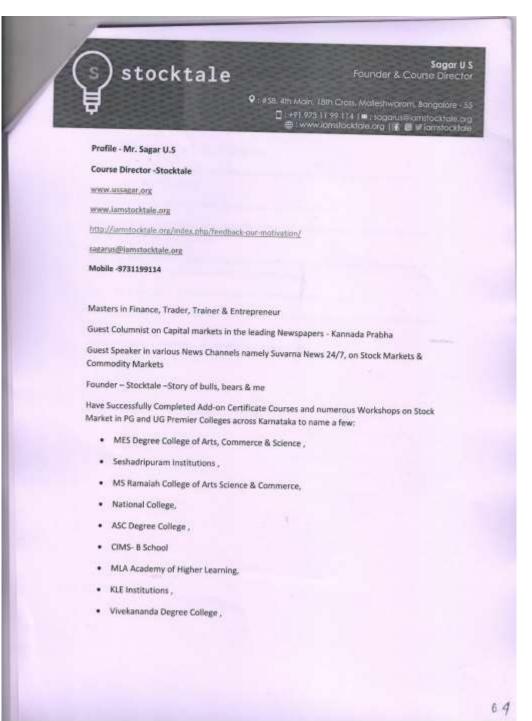
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Karnataka from past one decade

Have Successfully Completed training to Students on creating awareness (Government of India's Pet Project) -Digital India (BHIM) to 30000 people

Resource Person for Government of Karnataka Summer Camp projects

Created an awareness program called Selfieforindia (National Election 2019) impacted 25000 people

Various Projects - Carpediern, SAM, Mindfulness, Alphabet

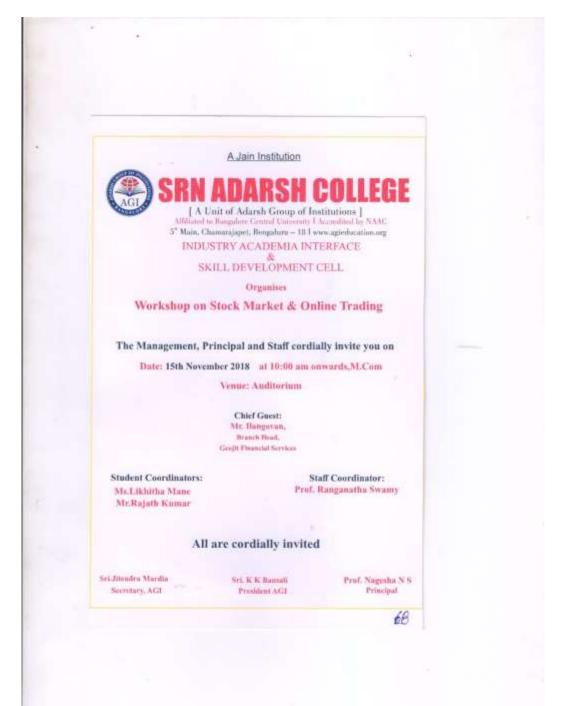
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#### Report on Stock Market and Online Trading Workshop

On 15/11/2018 Workshop on Stock Market and Online Trading organized for M.com students in order expose students to operations of stock market. The resource person was Mr.llangovan, Branch Head, GeoJit Financial services. Speaker explained the operations of stock markets and mock-trading for students. He also discussed various investment avenues and SIP Investments. He explained the process and importance of having bank account. Online trading of market showed practically and gave tips for investment.



KIRAN .C Minator \*Coo

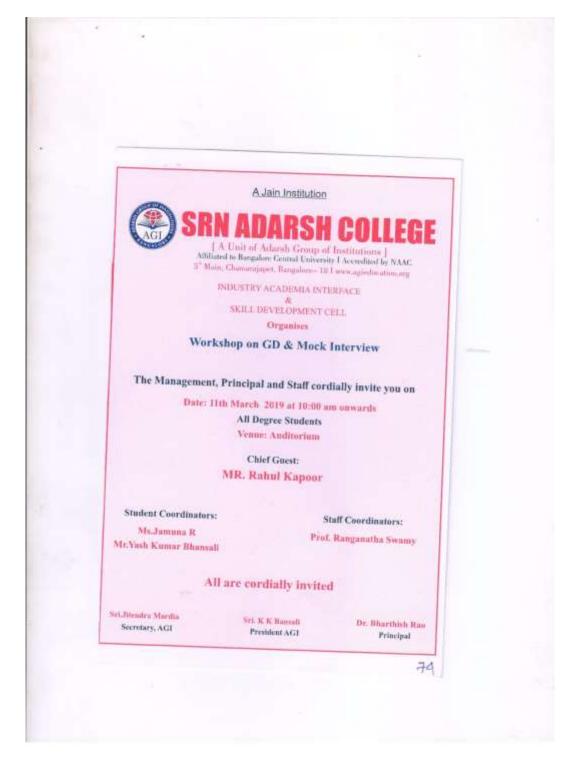
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March 11, 2019

Report on Executive development program (Rahul Kapoor)

Venue: Auditorium

Four rounds of GDs and several mock interviews for every student were conducted. Based on their performance and confidence level, they have been categorized in 4 teams. Team 1 includes the students who are proficient and confident. Team 2 consists of students who were second best. Team 3 includes the students who are capable but they lack confidence and need that extra push. Team 4 comprises of those students who are slightly passive and they need special care as their basic drawback is communication skill. A little extra care from the mentors, teachers and placement officers can do wonders for all these students.

The GDs from the beginning of the day to the end of the workshop, it can only be said that there was a giant leap. They learnt to think out of the box for any given topic from controversial to abstract to case studies. Apart from that, they learnt to play a leadership role in the GDs, became more assertive in their verbal as well as body language. Most noteworthy breakthrough was noticed in the way different students initiated the GDs in different ways. Even the few initially diffident participants of team 3 & 4 also broke out from their shells and initiated a GD confidently.

This significant change could be noticed for all the students due to video recording of the discussion and review the same during every session. The students also learnt the technicalities of interviews, especially personality based questions, noted down model answers that were dictated to them, created their own answers for most FAQs and handled questions with relative ease during the mock interview session.

Jeens V Sarebas

HOD, Bachalor of Posiness Asmirely SRN Adamh Caro-ChamartipyL Banghioto-560 018





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### contact

www.litikedin.com/in/ rabulkapoorlive (Linkodin) www.kwec.net/ (Company) www.mplayinternational.com/ (Company) www.igniteindiainitiative.org (Company)

#### Top Skills

Entrepreneurship Motivational Speaking Published Author

Languages Hindi Kannada Gujunti

English

#### Certifications

Certified trainer for Edward De Bono's 6 Thinking Hats, USA Certified consultant of Thomas Systems, UK

#### Publications

Work Wise - Lessons in Excellence for Young Professionals

## Rahul Kapoor

# India's Leading Mindset Coach & Inspirational Speaker. Benginuru

#### Summary

Trained over 2 Lakh people from various backgrounds in the past 20 years

Conducted sessions in 15 countries which includes India, Australia, Canada, Malaysia, Singapore, USA and the Middle East

Conducted sessions for over 500 clients

#### Experience

KWEC 24 years

24 years Founder September 1998 - Present (23 years 8 months)

Founder and Chief Trainer September 1998 - Present (23 years 8 months) Barconce

Rahul Kapoor is dedicated to helping people transform their lives and achieve great results, both personal and professional.

Over the last 15 years he has impacted over 200,000 people across 200 organizations with his work in the areas peak performance, goal setting and team effectiveness.

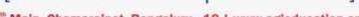
Rahul is a guest faculty at Indian Institute of Management, Bangalore. He conducts sessions for Executive General Management Programs.

He has authored over 150 articles for his column WorkWise which appears In Education Times, a supplement of The Times of India. The collection of his best articles have been complied in a form of a book titled WorkWise – Lessons in Excellence for Young Professionals and published by Times Group Books

Page 1 of 2



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Rahul is also associated with cricket; he has been the official host for Royal Challengers Bangalore during IPL 3, 4 & 5. He has contributed to the team in many ways like being the in-stadium presenter, moderating press conferences and designing fans engagement activities.

Ps. Rahul Kapoor is pseudo name of Rahul Kumar Kantilal. He adopted the name Kapoor in memory of his grandfather Late. Mr. Kapoorchand

Awards and Recognition:

1. Outstanding Young Persons of India Award, 2010 by Junior Chamber International.

2. Award for Excellence, 2013 by Jain International Trade Organization.

3. Man with a Vision Award, 2013 by World Spintual Forum.

4. Distinguished Alumnus Award, 2013 by Seshadripuram College, Bangalore University

Presenter and Anchor 1998 - Present (24 years)

Specialize in presenting sporting events like IPL, Champions League etc. Completely at ease while presenting CXO events, Award Ceremonies and International Gameshows.

Jain Youth Leadership Forum Founder September 2008 - Present (13 years 8 months)

eM Play International Founder May 2003 - Present (19 years)

#### Education

Bangalore University Industrial Relations and Personnel Management - (1995 - 1998)

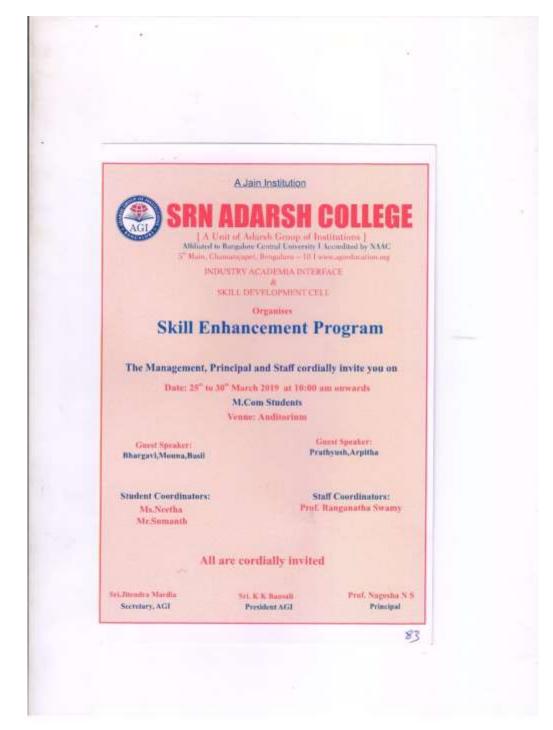
Seshadripuram College Graduation, Business Management - (1995 - 1998)

HOD, Bacheler of Bellows Management, Page 2 of 2 SRN Adapts College Classified Bangalore 540 018





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#### **Report on Campus Recruitment Training Program**

From 25th to 30th March of 2019 Campus Recruitment Training arranged for MCom Students from our institute and handled by Seventh Sense talent solutions, Bengaluru.

The purpose of the training program was to assist the students keeping their placements in mind by crafting a captivating inter-personal skill, along with strong responses to both behavioral and technical interview questions. This training program aims at leveraging the students most marketable and transferable skills to new career paths and types of work. Throughout the training program topics like Directions, Seating arrangements, Coding and Decoding, Resume building, Email writing, Group discussion, Interview skills and other topics were thought by different resource speakers.



CKIRAN "Coordinator.

Pest Graduate Department of Commo Strade et Ratanci, and Tasaar ADARSH COLLECE Bengahara - 560 016



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Mouna Mutha	amma C P
Area of Training Expertise	: Soft Skills
Years of Experience	: 4 years
Associated with Currently	
Core Competencies:     Excellent presentation ski	ile i
	aining sessions where the students are encouraged to
participate.	anna sessione millere ane seasones are cheburaged to
Very energetic trainer know	own for her ability to attract the crowd.
Work Experience:	
<ul> <li>Working as a Soft Skills T</li> </ul>	rainer with Seventh Sense People Development
Solutions Pvt Ltd	
Focus as a Trainer:	
Personality developme	nt
Resume Building	
<ul> <li>Dressing and Grooming</li> <li>Corporate Etiquettes</li> </ul>	9
Group Discussion	
<ul> <li>Presentation Skills</li> </ul>	
<ul> <li>Email Writing</li> </ul>	
Team Building	
<ul> <li>Interview Skills &amp; Inter</li> </ul>	view Questions
WORK EXPERIENCE:	
Seventh Sense People Develo	pment Solutions
<ul> <li>Designation – HR (Learning)</li> </ul>	
<ul> <li>Duration – 4 years</li> </ul>	
Training Expertise - Soft	
<ul> <li>Training Experience spans org</li> <li>RNSIT, Bangalore</li> </ul>	Janizations:
The Oxford College of Eng	ineering Bangalase
<ul> <li>KSIT, Bangalore</li> </ul>	intering, cangatore
<ul> <li>Gitam University, Bangalo</li> </ul>	re
<ul> <li>BMSIT, Bangalore</li> </ul>	the second se
<ul> <li>JSSATE, Bangalore</li> </ul>	
BNMIT, Bangalore	IL I TOOM
<ul> <li>Christ University, Bangalo</li> <li>ISBR, Bangalore</li> </ul>	
and many more in Andhra Pra	C DOLLING
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Place:Bangalore	ADARSH CULLUT
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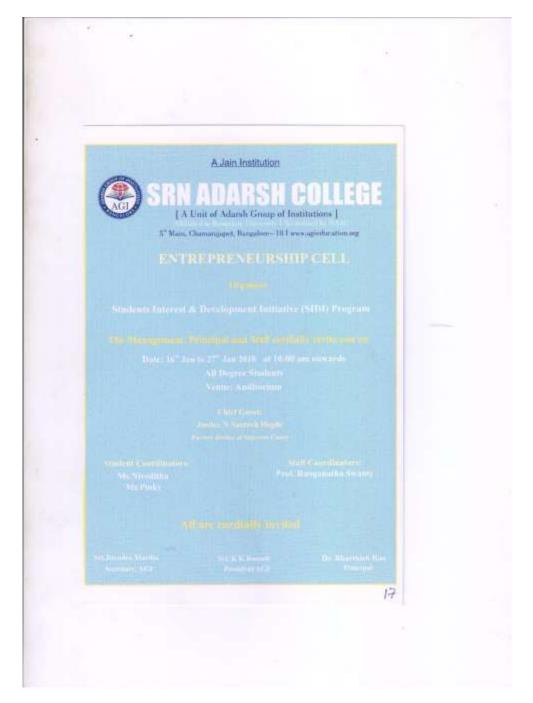
### ENTREPRENEURSHIP CEL

SL NO	DATE	NAME OF THE WORKSHIP/PROGRAM	NUMBER OF PARTICIPANTS
	16/1/2018		
	То	Students Interest & Development	
1	27/1/2018	Initiative(SIDI) Program	54
2	15/2/2018	Entrepreneurial Attitude and Skills	32
	21/3/2018 to		
3	23/3/2018	Executive Development Program	32
_		Entrepreneurship & Innovation in	
4	25/10/2018	Business	76
	26/2/2019 to	Executive Development Program under	
5	3/3/2019 10	Executive Development Program under KWEC	54
5	57572017		51
6	11/3/2019	Executive Development Program under KWEC	13
0	11/5/2017	KWEC	15
7	21/4/2022	Seminar on Investment Avenues	40
		Guest lecture on Entrepreneur VS	
8	30/7/2022	Opportunity creator	44





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#### **Report on SIDI Program**

Students Interest and Development Initiative (SIDI) Jan-16-29, 2018

SRN Adarsh College started a 10 day Students Interest and Development Initiative (SIDI) on January 16, 2018. SIDI program was formally inaugurated by Justice N.Santhosh Hegde, Former Justice of Supreme Court, Former Solicitor General of India and Former Lokayukta, Karnataka two years ago and since them has been regularly organized for the benefit of the all the degree students of the college.



Entrepreneurship Development program (EDP) sessions were effectively handled by Prof.M.S.Ranganathswamy. Students were taught to examine live case studies like Steve Jobs's and companies like Nirma and Infosys and also analyze them. About 50 BCom and BBM students attended these sessions.







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Mr. Nishanth Niranjan of career launch trained students in the basic rules of advanced excel to train and update them. Quick methods to find out simple interest, compound interest and reasoning, quick methods to find out ratio analysis work taught. About 85 students were benefited from these sessions.



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#### Justice N Santosh Hegde

Justice Santosh Hegde - the name is synonymous to honesty, sincerity, integrity, hard work and perseverance. When this former Supreme Court Judge was appointed the Lokayukta of Karnataka on August 3, 2006, many had raised apprehensions. Will the soft spoken man be able to do justice to his new role which he would be taking charge from Justice Venkatachala known for his fiery remarks ? Well, Justice Hegde proved his detractors wrong through his highly efficient style of functioning. Today after over three years as the Lokayukta of Karnataka, his functioning has been widely acclaimed and he is hailed as one of the best Lokayuktas of the state, even when the government is dilly dallying to grant suo moto powers totheLokayukta

Born on June 16, 1940 in Nitte village of Karkala in Udupi district, he is the son of former Supreme Court judge Late K S Hegde and Late Meenakshi Hegde and brother of N Vinay Hegde, the Chancellor of Nitte University. After his early education at St Aloysius School in Mangalore and Madras Christian College, Hegde completed his BSc from Central College, Bangalore and went on to have a degree in Law from Government Law College, Bangalore, now known as University Law College. Justice Santhosh Hegde was a talented sportsman throughout his school and university career and even represented his school team in various games including the inter-state cricket tournament. He also represented the State of Mysore and University of Mysore in hockey.

After completing apprenticeship training, he enrolled as an advocate in January 1966. He was appointed as the Advocate General of Karnataka in February 1984 and held that position till August 1988. He worked as additional Solicitor General of India from December 1989 to November 1990. He was re-appointed as the Solicitor General of India in April 1998 and was appointed as a Supreme Court Judge in January 1999, a position which he held till June2005.

A highly disciplined man, Justice Hegde, as the Lokayukta of Karnataka, has proved a nightmare to the corrupt officials and bureaucrats. Determined to root out corruption from the society, he strongly believes that this can be achieved if the younger generation makes up its mind. He has been off and again giving a clarion call to the students to raise voice against corruption. Partly blaming the common man for the spurt in corruption cases, Justice Hegde strongly feels that the menace can be eradicated when people stop bribing the officials.

During his tenure, several skeletons have rolled down the cupboards of various government departments in various parts of the state and several officers trapped for possessing disproportionate wealth. But the dangerous tentacles of this evil called corruption is continuing to spread far and wide and it is only determined efforts on the part of the society that can crack down this menace.

Justice Santosh Hegde who is also involved in various other organisations, has been befittingly conferred with several awards in recognition of his yeoman service. The Mangalore University has conferred on him an Honorary Doctorate of Law, He has also won the Vandana Award.

Justice Hegde was appointed as Karnataka Lokayukta on August 3, 2006 for a term of five years and still had 14 months left in his tenure. He was given a public service award from Transparency International for his work.

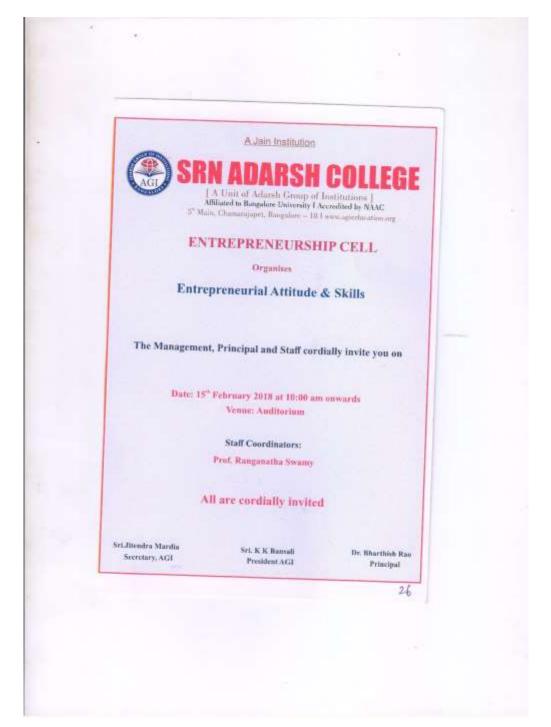
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#### **Report on E-Cell Inauguration**

An E-Cell (Entrepreneurship Cell) was inaugurated on 15-02-2018 for all UG students. The purpose of E-Cell is to bring out entrepreneurial flairs in students and to make them understand entrepreneurial attitude and entrepreneurial skills which helps them with a platform to give a number of innovative opportunities to develop the entrepreneurs in them.





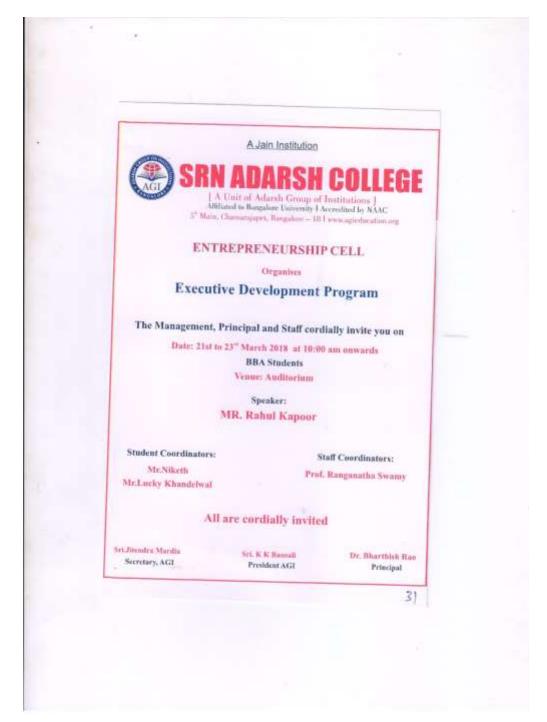


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111		(2	KWEC
		Post - Training Report Executive Development Program - BBA Stu SRN Adarsh College, Bangalore	udents
	Program Type	: Executive Development Program Series 3	
	Dates	: 21 <sup>st</sup> , 22 <sup>nd</sup> and 23 <sup>rd</sup> March 2018	
	Participants	: Final Semester BBA	
	Durolian	: 3 days, 10:00 - 15:00	
	Venue	: Adarsh College Auditorium	
	No of studen	rs: 25	
	Trainers	: Palani Rajan	
	Co Trainer	: Naresh Kumar	
	Report Crea Document C	ted by : Palani Rajan, KWEC reated on : 8 <sup>th</sup> Febraary 2018	
	Document A	pproved by:	
	- 1-13-9		
	Rahul Kapo	or	
	Post Trainir	g Report	Page 1

98





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Schedule of t	the Program	www.kwec.net
Date	Timings	Module
1 <sup>st</sup> March 2018	10:00 - 13:00	Introduction to Group Discussion Why group discussion and topics covered in the GD Mock GD's - Tips on Body Language Importance of Opener - Body - Summary - Close Recap on the take aways from Session 4 GD's Introduction to Abstract topics and Role plays Tips on Managing Time, Making Notes & Intervene Strategies Feedback on the discussion
2 <sup>nd</sup> March 2018	10:00 - 13:00	Recap on the take aways from Session 4 GD's - Tips on handling objections, Assertiveness and playing a leadership role during a discussion Feedback on the discussion Recap on the take aways from Session Final round of GD's with difficult topics Reverse presentation, Q and A
3 <sup>rd</sup> March 2018	10:00 - 13:00	Introduction to Interview Types of Interviews Preparation Before, During and After the Interview Do's and Don'ts during the Interview Grooming Etiquettes Frequently asked questions and ways to answer the same Mack Interview Resume Writing, Summary and Close

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Post Training Report

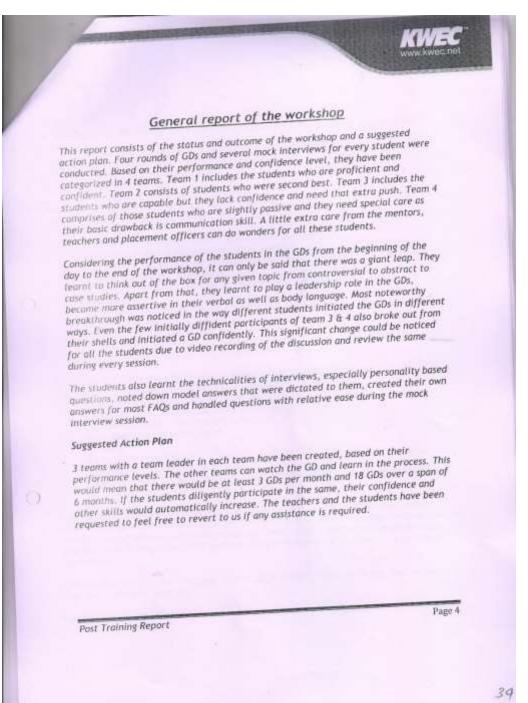
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Furthermore, following are some simple topics that the students can work on:-
Poverty often kills talent. What can society do about it?
2 Is 120 cricket killing the real cricketing skills?
1 is India safe for Indians?
Business is a warf     Global Warming- the biggest threat
6 Cinema is corrupting the moral fiber of youngsters
Should smoking be banned completely?
N Number 10
9 Sending criminals to prison is a complete waste of time
10 Given a Justified cause, terrorism is Justified
11 Is cricket overshadowing other games in India? 1.1 Money is sweeter than honey
13 Indian TV channels are destroying our culture more than the foreign
channels.
11 The pros and cons of having a credit card
13 What is wrong with child labour?
16 Corruption and democracy go hand in hand
I India needs another dose of dictatorship In is computer the death of the newspaper?
is Life is a chair
20 Soft skills are given more importance than technical skills
21 is the reservation policy in India Justified?
11 Should GD be a mass elimination round?
23 Impact of 15 <sup>th</sup> August on today's generation
24 Indian villages - our strength or weakness? 23 Is love just a 4 letter word?
23. IS 10VE JUST & 4 TELEF WORD: 14. 2020
2 <sup>-</sup> Smoll is beautiful
3% Living with a roommate
29 Indian techies wish to set up a career abroad. What is your view on this?
30. Pink Pajama on the Red Fort
As far as interviews are concerned, the students were asked to thoroughly prepare
the most important questions that were discussed. 2 students from each section and
mode representatives who will conduct the round of GD's and Interviews and weekly
updates will be made on email by these representatives and feedback will be shared
accordingly.
We wish all the students the very best in their careers. Needless to say, our support
can be counted on anytime.
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Post Training Report Page 5





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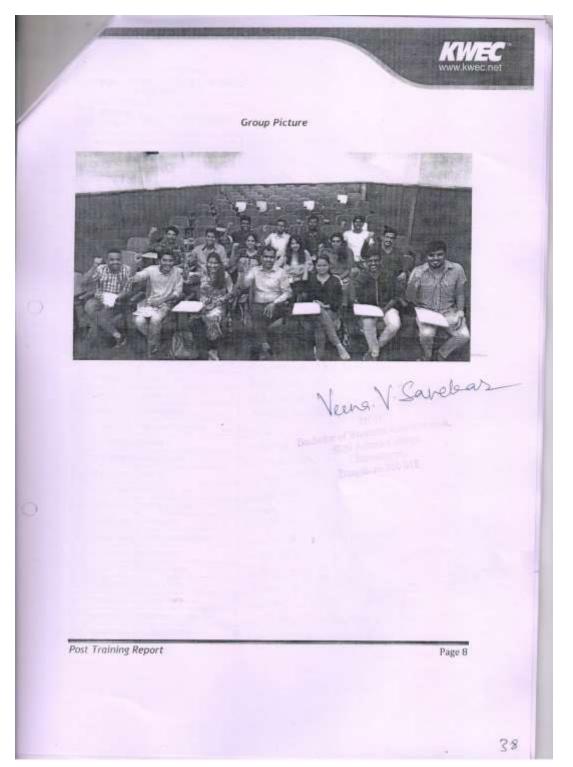
The Bottom Line Considering the feedback of the students as well as the assessment of the trainers the workshop can be undoubtedly called successful from both ends. V. Saveleas ens. Hop. Sibi Alarth College Bachelon Banglon Sou 018 Page 6 Post Training Report 36





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(Company)

Top Skills

Entreproneurship Motivational Speaking Published Author

Languages

Kannada Guiurati English

#### Certifications

Certified trainer for Edward De Bono's 6 Thinking Hats, USA Certified consultant of Thomas Systems, UK

Publications

Work Wise - Lessons in Excellence for Young Professionals

### Rahul Kapoor

# India's Leading Mindset Coach & Inspirational Speaker.

#### Summary

Trained over 2 Lakh people from various backgrounds in the past 20 years

Conducted sessions in 15 countries which includes India, Australia, Canada, Malaysia, Singapore, USA and the Middle East

Conducted sessions for over 500 clients

#### Experience

KWEC 24 years

Founder September 1998 - Present (23 years 8 months)

Founder and Chief Trainer September 1998 - Present (23 years 8 months)

Rahul Kapoor is dedicated to helping people transform their lives and achieve great results, both personal and professional.

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Page 1 of 2



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Presenter and Anchor 1998 - Present (24 years)

Specialize in presenting sporting events like IPL, Champions League etc. Completely at ease while presenting CXO events, Award Ceremonies and International Gameshows.

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eM Play International Founder May 2003 - Present (19 years)

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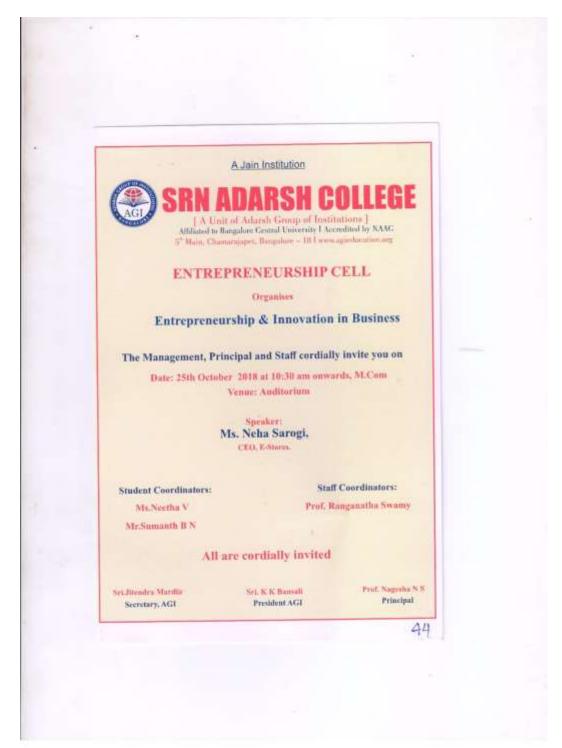
Seshadripuram College Graduation, Business Management (1995 - 1998) Jeung V. Saveleau

Page 2 of 2 for of Basins in Management, SRN Adamic College Chamma pri, Bangaloce-560 018





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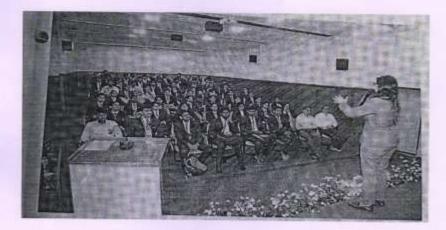
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#### Report on Entrepreneurship and Innovations in Business

A Guest Lecture organized on 25/10/2018 on the topic Entrepreneurship and Innovations in Business. Session is inaugurated by Prof, Nagesha N S Principal. It is essential for PG Students to acquire knowledge related to entrepreneurship skills for their career development.

Ms.Neha Sarogi CEO, E-stores discussed various issues and opportunities of innovations in business. Speaker elaborately explained the innovative practices in entrepreneurship and how these practices can be executed for the growth of business. Session was interactive and students participated in discussions relating to job opportunities available after their PG and certificate courses available for further studies.



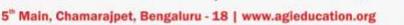
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### Contact

www.linkedin.com/in/nehasaraogi-383a798b (Linkedin)

Top Skills Finance Team Manager Leadership

## Neha Saraogi

CEO at eSTORES

#### Summary

Running an E-Commerce Entrepreneurial Business....Believes In innovation and that is what we work on. Looking forward to make India as Entrepreneurial Country with lots of successful entrepreneurs and making the Digital Industry easy nd accessible to everyone through our online live platform eSTORESshop.

#### Experience

AADME Senior Education Consultant January 2021 - Present (1 year 4 months)

Self-employed CEO July 2018 - Present (3 years 10 months)

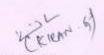
Addzup- Laboratory of Learning Marketing Executive May 2015 - June 2017 (2 years 2 months)

I was working there as a marketing executive...and along wit that I Hve 5 years of experience in the education industry.

#### Education

Bishop Cotton Womens Christian College BBM, Finance (2010 - 2016)

Bishop cotton womens christisn college BBM, Finance, General



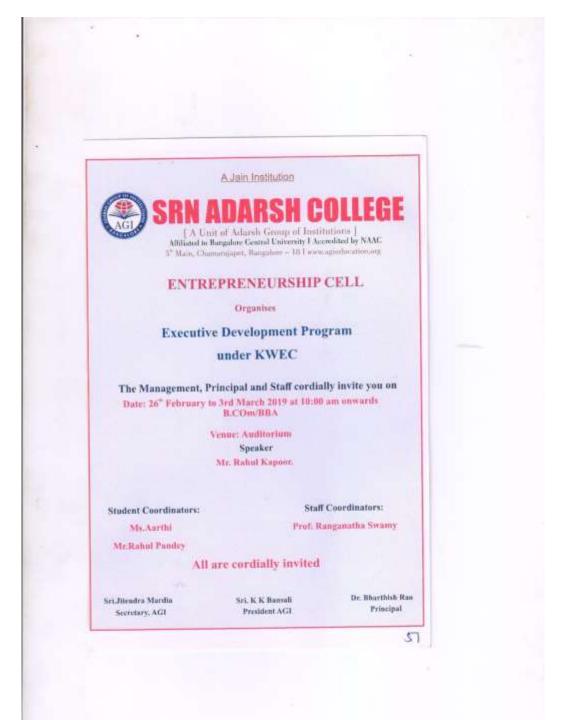
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Report on Executive development program (Rahul Kapoor) Venue: Auditorium

Date	Module	
26th Feb	Team Dynamics	
27th Feb	Goal Setting	
28th Feb	Success with Values	
1st March	Business Etiquette	
2nd March	Effective Communication	
3rd March	Corporate Culture	

The EDP Series 1 had some intense modules on Team Dynamics, Goal Setting, Business Etiquette, Success with Values and Effective Communication. Below are some of the take away for the students in each session:

Team Dynamics:

Though there are various indoor training methodologies through which one can build a powerful personality. This was one such initiative.

Participants experienced different activities and therefore learnt a lot of messages which they could implement in their own personal life and academics. Some of the biggest learning was to work in team and helping each other to succeed. The idea of this program was to bring the oneness and build team spirit among the students.

Goal Setting Skills

The three clear objectives of the program were:

To help participants set personal educational and career goals To train them in self - motivation techniques

Improve networking skills



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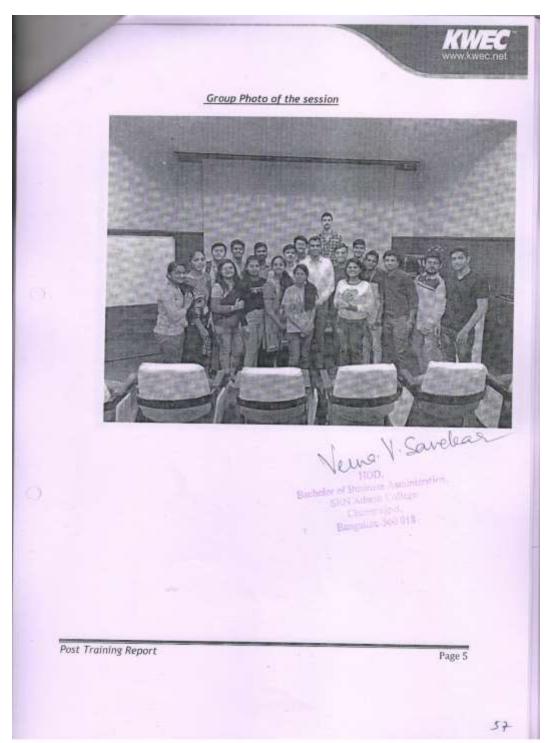
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SRN ADARSH COLLEGE

Chamarajpet, Bangalore-18

Department of BBA

Executive development program (Rahul Kapoor)

Date: 26 February 2019

Venue: Auditorium

Activity: Executive development program (Rahul Kapoor)

Participants: II Semester BBA Students

Schedule of the Program

Date	Module		
26th Feb	Team Dynamics		
27th Feb	Goal Setting		
28th Feb	Success with Values		
1st March	Business Etiquette		
2nd March	Effective Communication		
3rd March	Corporate Culture		

The EDP Series 1 is the first of its intervention to SRN Adarsh College. A wellcrafted and tailor made program to suit the requirement of the students. The EDP Series 1 had some intense modules on Team Dynamics, Goal Setting, Business Etiquette, Success with Values and Effective Communication. Below are some of the take away for the students in each session:

#### Team Dynamics:

0

Studies have shown that on an average an individual uses 15-20% of his/her potential and a larger part of the potential remains untapped. There is therefore a need to help people realize their full potential. Developing oneself as a productive



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individual and as an effective team player is the key to all success. Though there are various indoor training methodologies through which one can build a powerful personality. This was one such initiative.

Participants experienced different activities and therefore learnt a lot of messages which they could implement in their own personal life and academics. Some of the biggest learning was to work in team and helping each other to succeed. The idea of this program was to bring the oneness and build team spirit among the students. Goal Setting Skills

Everyone has heard to succeed, you need a plan. Why then do so few of us take the time to identify our goals and make a plan for reaching them? This training module helped the students in setting goals in a very scientific manner and helps you create an action plan to make your goals realities. The three clear objectives of the program were:

- ✓ To help participants set personal educational and career goals
- ✓ To train them in self motivation techniques
- ✓ To help them excel in life

This being Rahul Kapoor's signature he not only helped the students to set goals but also trained them on the 8 steps to goal setting and also gave them techniques on how to motivate themselves to achieve them.

#### **Business Etiquette**

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Understand the principles of business etiquette, recognize the importance of first impressions, understand appropriate workplace behavior and rules of privacy and property and learn how to cultivate relationships and build rapport with people. These were the top focus on this program and the program also covered the following aspects:



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- Giving and receiving a business card
- Art of shaking hands
- Power dressing tips
- Improve networking skills
- Telephonic conversation
- Social conversations and celebrating success

#### Success with Values:

This program allowed the students to create values through leadership, initiative, positive approach, attitude and simplicity. This program also made the individual to think beyond his imagination to succeed in life by understanding the importance of values and taking initiative and developing sense of success through positive thinking.

The highlight of this program was to:

- Develop Leadership traits
- ✓ Attitude vs Hard Work

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✓ Create human values in life

#### **Effective Communication and Corporate Culture**

Communication has become an important aspect of development and progress.

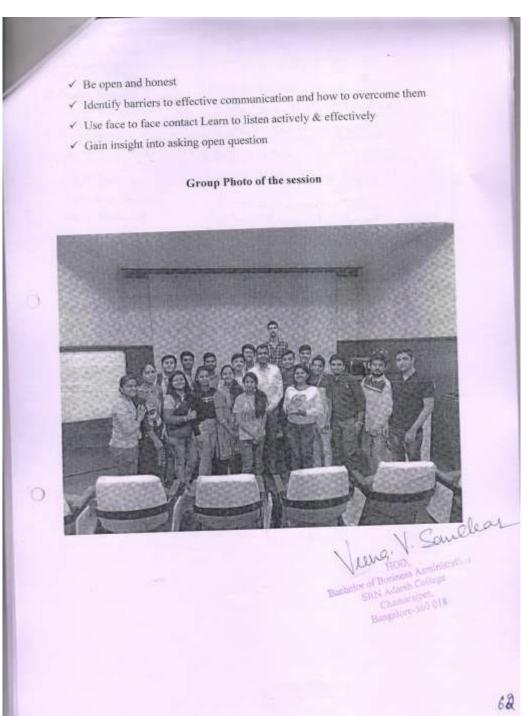
Management across the various industries have realized that effective

Communication skill among people not only helps them in communicating well, but also helps in maintaining better interpersonal relations at the personal life and at workplace. This program had Dale Carnegie techniques which will make an individual to communicate better to achieve success in life. Some of the key take aways were:



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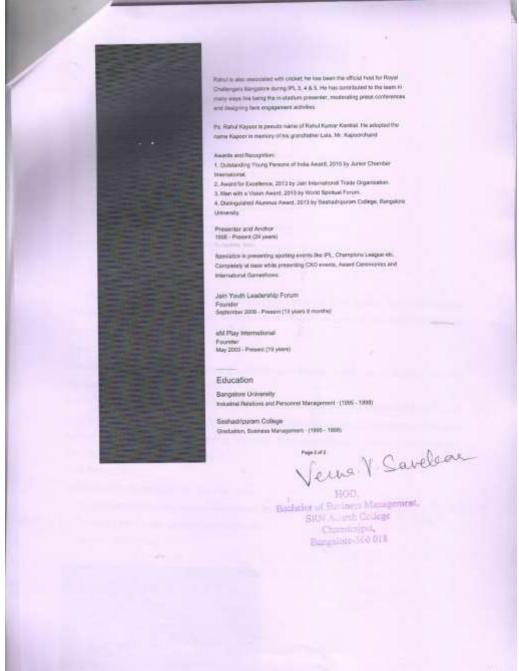






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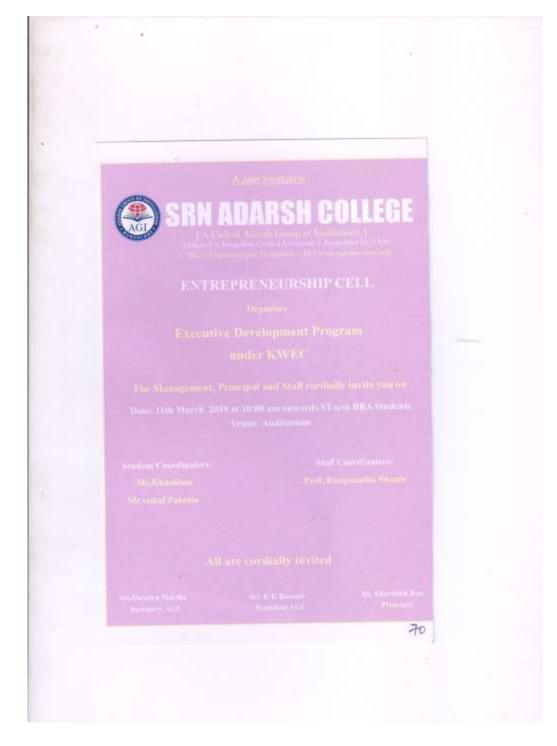
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		SRN ADARSH COLLEGE
		Chamarajpet, Bangalore-18
		Department of BBA
	Execut	ive development program (Rahul Kapoor)
Date: 1	1 <sup>th</sup> March 2019	
Venue:	Auditorium	
Activity	: Executive de	velopment program (Rahul Kapoor)
100 miles		ster BBA Students
	e of the progra	
Date	Timings	Module
1-3-2019- 2-3-2019	10am — 1pm	Introduction to Group Discussion Why group discussion and topics covered in the GD Mock GD's – Tips on Body Language Importance of Opener – Body – Summary – Close Recap on the take aways from Session 4 GD's – Introduction to Abstract topics and Role plays Tips on Managing Time, Making Notes & Intervene Strategies , Feedback on the discussion
2-3-2019- 4-3-2019	10am – 1pm	Recap on the take aways from Session 4 GD's – Tips on handling objections, Assertiveness and playing a leadership role during a discussion Feedback on the discussion Recap on the take aways from Session Final round of GD's with difficult topics Reverse presentation, Q and A
6-3-2019- 7-3-2019	10am – 1pm	Introduction to Interview Types of Interviews Preparation Before, During and After the Interview Do's and Don'ts during the Interview Grooming Etiquettes Frequently asked questions and ways to answer the same Mock Interview



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#### General report of the workshop

This report consists of the status and outcome of the workshop and a suggested action plan. Four rounds of GDs and several mock interviews for every student were conducted. Based on their performance and confidence level, they have been categorized in 4 teams. Team 1 includes the students who are proficient and confident. Team 2 consists of students who were second best. Team 3 includes the students who are capable but they lack confidence and need that extra push. Team 4 comprises of those students who are slightly passive and they need special care as their basic drawback is communication skill. A little extra care from the mentors, teachers and placement officers can do wonders for all these students. Considering the performance of the students in the GDs from the beginning of the day to the end of the workshop, it can only be said that there was a giant leap. They learnt to think out of the box for any given topic from controversial to abstract to case studies. Apart from that, they learnt to play a leadership role in the GDs, became more assertive in their verbal as well as body language. Most noteworthy breakthrough was noticed in the way different students initiated the GDs in different ways. Even the few initially diffident participants of team 3 & 4 also broke out from their shells and initiated a GD confidently. This significant change could be noticed for all the students due to video recording of the discussion and review the same during every session.

The students also learnt the technicalities of interviews, especially personality based questions, noted down model answers that were dictated to them, created their own answers for most FAQs and handled questions with relative ease during the mock interview session.

#### Suggested Action Plan

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3 teams with a team leader in each team have been created, based on their performance levels. The other teams can watch the GD and learn in the process. This would mean that there would be at least 3 GDs per month and 18 GDs over a span of

6 months. If the students diligently participate in the same, their confidence and other skills would automatically increase. The teachers and the students have been requested to feel free to revert to us if any assistance is required.

#### Furthermore, following are some simple topics that the students can work on:-

1. Poverty often kills talent. What can society do about it?

- 2. Is T20 cricket killing the real cricketing skills?
- 3. Is India safe for Indians?
- 4. Business is a war!



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- 5. Global Warming- the biggest threat
- 6. Cinema is corrupting the moral fiber of youngsters
- 7. Should smoking be banned completely?
- 8. Number 10
- 9. Sending criminals to prison is a complete waste of time
- 10. Given a justified cause, terrorism is justified
- 11. Is cricket overshadowing other games in India?
- 12. Money is sweeter than honey
- 13. Indian TV channels are destroying our culture more than the foreign channels.
- 14. The pros and cons of having a credit card
- 15. What is wrong with child labor?
- 16. Corruption and democracy go hand in hand
- 17. India needs another dose of dictatorship
- 18. Is computer the death of the newspaper?
- 19. Life is a chair
- 20. Soft skills are given more importance than technical skills
- 21. Is the reservation policy in India justified?
- 22. Should GD be a mass elimination round?
- 23. Impact of 15th August on today's generation
- 24. Indian villages our strength or weakness?
- 25. Is love just a 4 letter word?
- 26.2020

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- 27. Small is beautiful
- 28. Living with a roommate
- 29. Indian techies wish to set up a career abroad. What is your view on this?
- 30. Pink Pajama on the Red Fort

As far as interviews are concerned, the students were asked to thoroughly prepare the most important questions that were discussed. 2 students from each section and made representatives who will conduct the round of GD's and Interviews and weekly updates will be made on email by these representatives and feedback will be shared accordingly.

We wish all the students the very best in their careers. Needless to say, our support can be counted on anytime.

#### The Bottom Line

Considering the feedback of the students as well as the assessment of the trainers eene, V. Savelear the workshop can be undoubtedly called successful from both end.

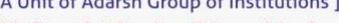
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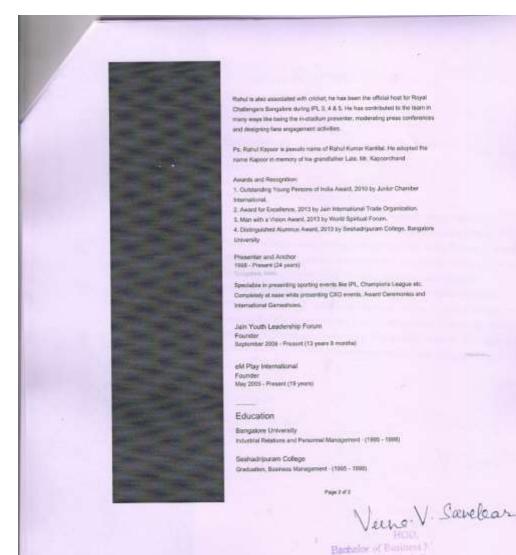
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www.linkedin.com/in/palanirajan-449a7511 (Linkodin) www.kwec.net (Personal)

### Palani Rajan

Trainer at KWEC

#### Experience

#### KWEC

Corporate Trainer June 2007 - Present (14 years 11 months)

Train people from various backgrounds on Team Building. Adventure Learning, sales, motivation and class room sessions like Goal Setting, Presentation Skills, Group Discussion and Interview Skills. Trained over 5,000 people. The feathers in the cap include clients like Yahoo, Verizon, Sap Labs, Micro Labs, Micro Vision, CMS, Thomson Financial among others. Also I am honoured to be the youngest managing committee member of Ignite India Initiative (III), which is a charitable trust working on a mission tilled "Get IGNITED" to train 5 takh youngsters on Goal Setting skills and mentor them to contribute in making India a developed nation. The trigger and inspiration is Dr. A P J Abdul Kalam's book "India 2020"

### Education

Bangalore University B.Com, Commerce

Veera. V. Sareka

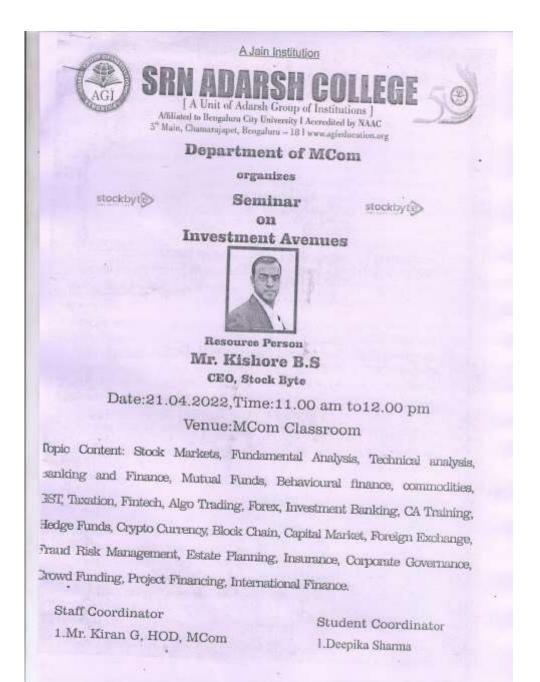
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at the same time it also offers CPD (Continues Professional Development)





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16	CM 201416	RAMESH P	
17	CM 201417	SAL SRINIVAS MURTHY M	
18	CM 201418	SHAKTHI S	
19	CM 201419	USHA K	
20	CM 201420	VYSHNAVI J	



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A JAIN INSTITUTION Sitadevi Ratanchand Nahar SH COLLEG [ A Unit of Adarsh Group of Institutions ] 5" Main, Chamrajpet, Bengaluru - 18 I www.agleducation.org Affiliated to Bengaluru City University I Certified by ISO I Accredited by NAAC Placement & Career Guidance Cell organizes Inhouse Symposium on Creation of eco system for innovations The Management, Principal and Staff cordially invite you to MCom students presentation on 'Startups' & Guest lecture on "Entrepreneur vs Opportunity Creator" Date: 30.07.2022, Time: 10.30 am onwards, Venue: Auditorium Speaker Mr. Sunil Sulegai R Alumni, Founder & CEO Sulegai Mobile Apps Private Limited All are cordially invited Student Coordnators Placement Officer 1. Mr. Kiran G 1. Ms.Varsha 2. Mr. Yoga Vishnu



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Report on Inhouse systemosium on Creation of eco system for innovations and Guest lecture on "Enterpreneur vs Opportunity Creator" 2022

Date 30.07.2022

Venue: Auditorium

MC om Students presentation on Startups Resource person, Mr. Sunil Sulegaai R.

On 30.02.2022 Placement & Career Guidance Cell has organised Inhouse sysmposium on Creation of eco system for innovations and Guest lecture on "Enterepreneur vs Opportunity Creator" – 2022. One of our proud Alumni Mr Sund Sulegar, Sund Sulegai [BBM Batch 2006 – 2009] Founder of Sulegai Mobile Apps Private Limited, was a resource person of the day. After the formal





introduction about the speaker by Placement officer Mr. Kiran G, the stage was set to get some knowledge about the topic.

He gave self-introduction about himself and remembered the days he spent in SRN Adarsh College. After his introduction he gave brief insight about the topic Enterepreneur vs Opportunity Creator. With the help of PPT he addressed the students with great zeal and enthusiasm. Some of the key highlights of his are as follows:

#### Entrepreneur vs Opportunity Creator

"Opportunities are everywhere".

 An entrepreneur - identifies it, strategizes it and executes it. To achieve desired results.



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### Humans are social beings

- We Experience
- · We Talk
- We Ask
- We Explore
- We Learn
- We Share



### How valuable are you?

- Education Pursued
- Skills Learnt
- Available Assets
- Personal Network
- **Opportunity Creator**

### **Evaluation Criteria**

- Each Number of Business Listing = 40 Points.
- Number of referrals shared = 1 Point (Max 10 points per day)
- Each OTP Verified by Business = 5 Points
- Total Business value generated = 10 Points for every Rs.100/- transaction value. (Eg: If Transaction value is Rs.1000/- then 100 Points).
- Task performers will be incentivized in real time for their task completions. (Listing & Referral Fees directly comes to your App).
- Three highest points winner will get gift hampers from Sulegai Mobile Apps Private Limited.
- · Weightage on your internal marks.
- Real Time Experience upon Opportunity Creation.





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There was a Q&A sessions in which our students participated actively and clarified their doubts on the subject.



Final year Mcom students presented two startup presentations in front of the audience which was much appreciated by the resource person.



The event concluded with vote of thanks.

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